



Item No. 10 Town of Atherton

CITY COUNCIL STAFF REPORT – CONSENT AGENDA

**TO: HONORABLE MAYOR AND CITY COUNCIL
GEORGE RODERICKS, CITY MANAGER**

FROM: STEVE McCULLEY, CHIEF OF POLICE

DATE: JULY 19, 2017

**SUBJECT: AUTHORIZE THE PURCHASE OF 2 MARKED POLICE
VEHICLES; AND DECLARE AS SURPLUS 3 POLICE VEHICLES
AND AUTHORIZE THEIR AUCTION**

RECOMMENDATION

- 1) Authorize the purchase of two (2) marked 2017 Ford Police Utility Explorers for a total cost of \$152,149.08 which includes sales tax, tire tax, license, emergency equipment, and installation costs.
- 2) Declare the 2008 Ford Crown Victoria, the 2009 Ford Crown Victoria, and the 2009 Ford Expedition as surplus and authorize their sale via auction.

BACKGROUND

The fleet of vehicles used by the Police Department is reviewed on a regular basis to identify those vehicles that need to be replaced due to mileage and wear. The Department has a vehicle replacement fund to which annual amounts are contributed such that when vehicles reach their useful life, funds are available for their replacement.

ANALYSIS

New Vehicles

2017 New Marked Vehicles

The marked 2017 Ford Police Utility Explorers will be patrol vehicles for police members to use for day to day operations. These vehicles will be used in place of the marked 2008 Ford Crown Victoria Decoy Vehicle, the marked 2009 Ford Crown Victoria, and the un-marked 2009 Ford Expedition.

The marked 2017 Ford Police Utility Explorers are pursuit rated vehicles, meaning the engine cooling systems, tires, brakes, and suspensions are heavy-duty and designed to withstand the demands placed upon the vehicles during high speed driving conditions. The marked 2017 Ford Police Utility Explorers will be fully set-up as patrol vehicles with emergency lighting, a siren, communications equipment, prisoner cage, and all other equipment needed to fulfill the daily patrol functions of the Police Department.

One of the marked 2017 Ford Police Utility Explorers will be equipped with Automated License Plate Reader (ALPR) equipment. This equipment will alert officers to the presence of stolen vehicles, as well as the presence of vehicles associated with criminal activity. This information will potentially become useful in the investigation of criminal activity in and around the Town of Atherton.

Over the past several years, since Ford stopped production of the Crown Victoria for police use, the Ford Police Utility Explorer has taken over as the standard-bearer of police vehicles. The Ford Police Utility Explorer is the most widely used automobile by law enforcement agencies throughout the United States and Canada. The 2017 Ford Police Utility Explorer comes standard with a high-performance 3.7 liter V-6 engine, and is equipped with an external oil-to-coolant heat exchanger to reduce engine oil temperatures, allowing the vehicle to idle for extended lengths of time without overheating. The 2017 Ford Police Utility Explorer also has a performance handling package, heavy-duty shocks and suspension, and high-speed brake linings required for police emergency vehicles. The police department currently has one (1) Ford Police Utility Explorer and seven (7) Ford Taurus Police Interceptors in the fleet. Since the Ford Police Utility Explorer shares many of the same engine and mechanical parts with the Ford Taurus Police Interceptor, the complexity of caring for the fleet is minimized.

Surplus Vehicles

DECOY 2008 Ford Crown Victoria (VIN# 2FAFP71V78X135391 – 101,488 miles)

This vehicle is in poor overall condition. Due to its age, mileage, and mechanical condition, this vehicle has reached its service expectancy as a marked police decoy vehicle. All of the emergency equipment has been removed from this vehicle, with the exception of the non-functioning police light bar. Staff recommends this vehicle be sent to auction after the light bar is removed. This recommendation is based on the overall condition of the vehicle, the current value of the vehicle, and the increasing cost of maintenance and repairs. Staff recommends that a new marked 2017 Ford Police Utility Explorer patrol vehicle replace this decoy vehicle at a total cost of \$66,223.10 (including tax, emergency and communications equipment, and installation (see attachment “A”)). The new marked 2017 vehicle will be placed into regular patrol. The decoy vehicle will be replaced with vehicle AT-76, a 2010 marked Crown Victoria.

AT-72 2009 Ford Crown Victoria (VIN# 2FAHP71V49X120521 – 92,474 miles)

This vehicle is in poor overall condition. This vehicle was one of our two canine vehicles, however, due to its age, mileage, and mechanical condition, it was taken out of service. Some of the emergency equipment from this vehicle was used to rehabilitate AT-77, a 2011 Ford Crown Victoria canine vehicle. Staff recommends this vehicle be sent to auction after the rest of the emergency equipment is removed. This recommendation is based on the overall condition of the vehicle, the current value of the vehicle, and the increasing cost of maintenance and repairs. Staff recommends that a new marked 2017 Ford Police Utility Explorer patrol vehicle with Automated License Plate Reader equipment replace AT-72 at a total cost of \$85,925.98 (including tax, emergency and communications equipment, and installation (see attachment “B”)).

AT-73 2009 Ford Expedition (VIN# 1FMFU16539EB03948 - 86,986 miles)

For safety reasons, this vehicle has been removed from service. This vehicle is in extremely poor condition and is not drivable. Both catalytic converters need to be replaced, at least one of the engine cylinders is misfiring, and the vehicle will not travel above 25 miles per hour. It is estimated the vehicle requires more than \$3,700 in repairs, and those repairs do not guarantee the continued serviceability or reliability of the vehicle.

POLICY FOCUS

If approved, staff will use First Capitol Auction to auction off the marked 2008 Ford Crown Victoria Decoy Vehicle, the marked 2009 Ford Crown Victoria, and the un-marked 2009 Ford Expedition and replace them with two (2) marked 2017 Ford Police Utility Explorers which will be used by police members for day to day operations.

In addition, the Police Department will use AT-76, a marked 2010 Ford Crown Victoria patrol vehicle with 85,839 miles, as a reserve and decoy vehicle. No funds will be spent on removing emergency equipment from this vehicle as it will still see service as needed for necessity and decoy purposes.

FISCAL IMPACT

The cost of one (1) 2017 marked Ford Police Utility Explorer is \$66,223.10 which includes sales tax, tire tax, license, emergency equipment, and installation.

The cost of one (1) 2017 marked Ford Police Utility Explorer with the Automated License Plate Reader (ALPR) is \$85,925.98, which includes sales tax, tire tax, license, emergency equipment, and installation costs.

Due to age and condition, none of the equipment from the marked 2008 Ford Crown Victoria Decoy Vehicle, the marked 2009 Ford Crown Victoria, or the un-marked 2009 Ford Expedition will be used for the two (2) marked 2017 Ford Police Utility Explorers. All new equipment will be used for the two (2) marked 2017 Ford Police Utility Explorers. The Finance Director has confirmed the vehicle replacement fund (Account Number 610-40-57005-040) will support the purchase of two (2) new marked Ford Police Utility Explorers during this current budget cycle.

PUBLIC NOTICE

Public notification was achieved by posting the agenda, with this agenda item being listed, at least 72 hours prior to the meeting in print and electronically. Information about the project is also disseminated via the Town's electronic News Flash and Atherton Online. There are approximately 1,200 subscribers to the Town's electronic News Flash publications. Subscribers include residents as well as stakeholders – to include, but be not limited to, media outlets, school districts, Menlo Park Fire District, service providers (water, power, and sewer), and regional elected officials.

ATTACHMENTS

- A. Vehicle cost breakdown for the 2017 Ford Police Utility Explorer
- B. Vehicle cost breakdown for the 2017 Ford Police Utility Explorer with ALPR
- C. Quote from Towne Ford for the 2017 Ford Police Utility Explorer (each unit)
- D. Quote from Priority 1 for the ALPR system (each unit)
- E. Quote from Priority 1 for set-up of the 2017 Ford Police Utility Explorer (each unit)
- F. Quote from Data 911 for new computer systems (combined for both units)
- G. Quote from Stalker Radar for new radar systems (combined for both units)
- H. Quote from Metro Mobile for new radios (combined for both units)
- I. Quote from Solid Signal for additional roof-mounted WI-FI antenna (each unit)
- J. Auction Services Agreement with First Capitol Auction, Inc.
- K. Staff Report for auction agreement with First Capitol Auction, Inc.

ATTACHMENT A

VEHICLE COST BREAKDOWN FOR 2017 FORD POLICE UTILITY EXPLORER

| | |
|----------------------------------|--------------------------------|
| Vehicle price | \$ 32,350.00 – Towne Ford |
| Tax | \$ 2,830.63 – Towne Ford |
| Tire Tax | \$ 8.75 – Towne Ford |
| Emergency equipment installation | \$15,510.59 - Priority One |
| Computer Equipment | \$11,711.35 - Data 911 * |
| Radar equipment | \$ 2,444.16 – Stalker ** |
| Radio communication equipment | \$ 1,250.04 - Metro Mobile *** |
| Additional WiFi / GPS Antenna | \$ 117.58 – Solid Signal |

Total- \$ 66,223.10

* It is noted the quote for Computer Equipment is ½ the cost of the total quote of \$23,422.70 from BMS / Data 911. Attachment B contains the other portion of the total quote.

** It is noted the quote for Radar Equipment is ½ the cost of the total quote of \$4,888.32 from Stalker Radar. Attachment B contains the other portion of the total quote.

*** It is noted the quote for Radio Communication Equipment is ½ the cost of the total quote of \$2,500.08 from Metro Mobile. Attachment B contains the other portion of the total quote.

ATTACHMENT B

VEHICLE COST BREAKDOWN FOR 2017 FORD POLICE UTILITY EXPLORER WITH AUTOMATED LICENSE PLATE READER SYSTEM (ALPR)

| | |
|----------------------------------|--------------------------------|
| Vehicle price | \$ 32,350.00 – Towne Ford |
| Tax | \$ 2,830.63 – Towne Ford |
| Tire Tax | \$ 8.75 – Towne Ford |
| ALPR Equipment | \$19,702.88 – Priority 1 |
| Emergency equipment installation | \$15,510.59 - Priority One |
| Computer Equipment | \$11,711.35 - Data 911 * |
| Radar equipment | \$ 2,444.16 – Stalker ** |
| Radio communication equipment | \$ 1,250.04 - Metro Mobile *** |
| Additional WiFi / GPS Antenna | \$ 117.58 – Solid Signal |

Total- \$ 85,925.98

* It is noted the quote for Computer Equipment is ½ the cost of the total quote of \$23,422.70 from BMS / Data 911. Attachment A contains the other portion of the total quote.

** It is noted the quote for Radar Equipment is ½ the cost of the total quote of \$4,888.32 from Stalker Radar. Attachment A contains the other portion of the total quote.

*** It is noted the quote for Radio Communication Equipment is ½ the cost of the total quote of \$2,500.08 from Metro Mobile. Attachment A contains the other portion of the total quote.

TOWNE FORD SALES
1601 El Camino Real
Redwood City, CA 94063

CNGP530 VEHICLE ORDER CONFIRMATION 06/06/17 11:48:56
==> Dealer: F72111

2017 EXPLORER 4-DOOR

Page: 1 of 2

Order No: 9000 Priority: H2 Ord FIN: QC608 Order Type: 5B Price Level: 750
Ord Code: 500A Cust/Flt Name: TOWN ATHERTON PO Number:

| | | RETAIL | DLR INV | | RETAIL | DLR INV |
|--------------------------------|------------------|--------------------|------------|-----|-------------------------------|----------------|
| K8A | 4DR AWD POLICE | \$31995 | \$30875.00 | 21P | WIRING KIT-RR | \$130 \$123.00 |
| | .112.6" WB | | | 422 | CALIF EMISSIONS | NC NC |
| G1 | SHADOW BLACK | | | 43D | COURTESY DISABL | 20 19.00 |
| 9 | CLTH BKTS/VNL R | | | 47A | ENGINE IDLE | 260 248.00 |
| W | EBONY BLACK | | | 47C | WIRING KIT-FRT | 105 100.00 |
| 500A | EQUIP GRP | | | 51Z | DUAL SPOT LAMPS | 350 334.00 |
| | .PREM SINGLE CD | | | 549 | PWR MIRR HTD | 60 58.00 |
| 99R | .3.7L V6 TIVCT | NC | NC | 55D | SCUFF GUARDS | 90 86.00 |
| 44C | .6-SPD AUTO TRAN | NC | NC | | | |
| 53M | SYNC SYSTEM | 295 | 280.00 | | TOTAL BASE AND OPTIONS | 40400 36258.47 |
| | CA BOARD FEES | NC | .65 | | TOTAL | 40400 36258.47 |
| 17T | CARGO DOME LAMP | 50 | 49.00 | | *THIS IS NOT AN INVOICE* | |
| 18W | RR WINDOW DEL | 25 | 24.00 | | | |
| 18X | 100 WATT SIREN | 300 | 285.00 | | * MORE ORDER INFO NEXT PAGE * | |
| 21L | FRONT AUX LIGHT | 550 | 524.00 | | F8=Next | |
| | F1=Help | F2=Return to Order | | | F3/F12=Veh Ord Menu | |
| | F4=Submit | F5=Add to Library | | | | |
| S006 - MORE DATA IS AVAILABLE. | | | | | | OC07851 |

CNGP530 VEHICLE ORDER CONFIRMATION 06/06/17 11:49:15
==> Dealer: F72111

2017 EXPLORER 4-DOOR

Page: 2 of 2

Order No: 9000 Priority: H2 Ord FIN: QC608 Order Type: 5B Price Level: 750
Ord Code: 500A Cust/Flt Name: TOWN ATHERTON PO Number:

| | | RETAIL | DLR INV | | RETAIL | DLR INV |
|---------------------------|-----------------|--------------------|-----------|--|--------------------------|----------------|
| 59B | KEY CODE B | \$50 | \$49.00 | | PRICED DORA | NC NC |
| 60R | NOISE SUPPRESS | 100 | 95.00 | | DEST AND DELIV | 945 945.00 |
| 63B | SD MARKER LGHTS | 290 | 276.00 | | | |
| 66A | FRONT HDLMP PKG | 850 | 809.00 | | TOTAL BASE AND OPTIONS | 40400 36258.47 |
| | .GRILL WIRING | | | | TOTAL | 40400 36258.47 |
| 66C | REAR LIGHT PKG | 455 | 433.00 | | *THIS IS NOT AN INVOICE* | |
| 68G | RR DR/LK INOP | 35 | 33.00 | | | |
| 76R | REVERSE SENSING | 275 | 261.00 | | | |
| 87R | RR VIEW MIR/CAM | NC | NC | | | |
| 90E | LH/RH PNLS III | 3170 | 3012.00 | | | |
| 153 | FRT LICENSE BKT | NC | NC | | | |
| | SP DLR ACCT ADJ | | (1586.00) | | | |
| | SP FLT ACCT CR | | (1086.00) | | | |
| | FUEL CHARGE | | 4.82 | | | |
| B4A | NET INV FLT OPT | NC | 7.00 | | | |
| | F1=Help | F2=Return to Order | | | F7=Pres | |
| | F4=Submit | F5=Add to Library | | | F3/F12=Veh Ord Menu | |
| S099 - PRESS F4 TO SUBMIT | | | | | | OC07851 |
| fmcdealr@TowneFleet05 | | | | | | |
| Jun 6, 2017 8:49:32 AM | | | | | | |

\$32,350.00 CAR
2830.63 83/4 tax
8.75 tire tax

\$35,199.38 total

including painted power roof
Frank



Priority 1 Public Safety Equipment Installation Inc.

Belmont, CA 94002-4048

TEL: (650) 654-9900

FAX: (650) 654-9947

Estimate

| Date | Estimate # |
|-----------|------------|
| 5/19/2017 | 2177 |

| Name / Address |
|----------------------------------------------------------------|
| Atherton Police Dept 83 Ashfield Road Atherton, CA 94027 |

| Attention |
|--------------------------------------------------------|
| Sgt. Kockler TEL: 650-323-8471 FAX: 650-323-1804 |

| Vehicle# | Terms | Rep |
|----------------|--------|------|
| Patrol Utility | Net 30 | Marc |

| Item | Description | Qty | Total |
|--------------------------|------------------------------------------------------------------------------------------|-----|-------------|
| 75-0302-2026-5 | Mobile ALPR System with (4) P634 cameras, (1) Processor, in-car software, GPS and Cables | 1 | 14,300.00T |
| 75-0302-1828-5 | Mounting assembly for 4 Cameras on Federal Signal Valor Lightbar | 1 | 1,275.00T |
| 75-0302-3692-3 | Travel Fee- Zone One Billing Only. Training for up to 5 people | 1 | 1,300.00T |
| 75-0302-3696-4 | 3M Admin Training/Back Office System Software | 1 | 300.00T |
| Freight | Freight | 1 | 115.00T |
| Labor | Install and align ALPR system | 1 | 900.00 |
| Subtotal | | | \$18,190.00 |
| Sales Tax (8.75%) | | | \$1,512.88 |
| Total | | | \$19,702.88 |

Estimate
**Priority 1 Public Safety
Equipment Installation Inc.**

Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

| Date | Estimate # |
|-----------|------------|
| 5/15/2017 | 2222 |

| Name / Address |
|----------------------------------------------------------------|
| Atherton Police Dept 83 Ashfield Road Atherton, CA 94027 |

| Attention |
|--------------------------------------------------------|
| Sgt. Kockler TEL: 650-323-8471 FAX: 650-323-1804 |

| Vehicle# | Terms | Rep |
|----------|--------|------|
| Utility | Net 30 | Marc |

| Item | Description | Qty | Total |
|--------------------------|-----------------------------------------------------------------------------------------------------------------------|-----|-----------|
| PRI-KIT | Wire harness-Relays, diodes, connectors, hardware etc. | 1 | 150.00T |
| 27.1.20 | 27 Circuit Power Distribution Center | 1 | 620.00T |
| BK2019ITU16 | Setina aluminum pushbumper, standard install for 2016 | 1 | 830.70T |
| | Interceptor Utility w/ Whelen ION LED's. Driver's side RED and passenger side BLUE | | |
| VALR44S-CAL1 | Federal Signal dual color (Red/White & Blue/White) 44" Valor L.E.D. light bar with red and blue steady burn hot feet. | 1 | 2,250.00T |
| UTM4 | Unitrol lights / siren / PA controller. | 1 | 839.00T |
| UOP-VLR | Convert TM4 siren controller to Valor light bar configuration. | 1 | 125.80T |
| C-1800 | Havis Shield 18" console | 1 | 252.98T |
| 331105 | Federal Signal heavy duty arrowstick controller | 1 | 221.80T |
| AC-BH95 | Troy dual external cup holder | 1 | 48.60T |
| trab4703 | Low Profile 470 antenna Blk | 1 | 28.02T |
| C-ARM-101 | Armrest | 1 | 66.78T |
| MB8U | RG58 Coax antenna cable. | 1 | 14.00T |
| CMUHF58 | Mini UHF antenna connector. | 1 | 3.50T |
| ac-MCM1 | Troy mic bracket and holder | 1 | 13.50T |
| ELUC2S010 R | Sound Off Hide-a-Way L.E.D, RED | 1 | 75.00T |
| ELUC2S010 B | Sound Off Hide-a-Way L.E.D, BLUE | 1 | 75.00T |
| EGHST1 R-12 | Sound Off bracket mount Ghost light, RED (window bars) | 1 | 100.00T |
| EGHST1 B-12 | Sound Off bracket mount Ghost Light, BLUE (window bars) | 1 | 100.00T |
| ULF44 | Whelen four outlet, four channel L.E.D flasher | 1 | 70.98T |
| CM-732 | Custom upper D&R Bar | 1 | 125.00T |
| C-MM-204 | back bracket for Data 911 monitor mount. | 1 | 27.30T |
| Subtotal | | | |
| Sales Tax (8.75%) | | | |
| Total | | | |



Priority 1 Public Safety Equipment Installation Inc.

Belmont, CA 94002-4048
 TEL: (650) 654-9900
 FAX: (650) 654-9947

Estimate

| Date | Estimate # |
|-----------|------------|
| 5/15/2017 | 2222 |

| Name / Address |
|----------------------------------------------------------------|
| Atherton Police Dept 83 Ashfield Road Atherton, CA 94027 |

| Attention |
|--------------------------------------------------------|
| Sgt. Kockler TEL: 650-323-8471 FAX: 650-323-1804 |

| Vehicle# | Terms | Rep |
|----------|--------|------|
| Utility | Net 30 | Marc |

| Item | Description | Qty | Total |
|--------------------------|-----------------------------------------------------------------------------------------------------------------------|-----|-------------|
| C-MM-301 | Monitor Base Adapter Bracket | 1 | 24.66T |
| C-SM-SA-1 | Swing arm for keyboard mount | 1 | 88.45T |
| C-DMM-123 | Dash monitor mount base for 2013-14 Utility | 1 | 322.10T |
| C-KBM-101 | Havis Keyboard Mount Plate for Data 911 TG3 | 1 | 75.70T |
| 48009 | Rigid 'A-Series' High Power Cool White | 2 | 164.00T |
| ETULT12W | Sound 12" L.E.D Utility strip light. White housing/white L.E.D's | 1 | 58.95T |
| 25.4802 | Gunlock timer | 1 | 34.14T |
| 933-0092A | D&R Sub-Frame used with Laguna Ready Buckle Seat System | 1 | 300.00T |
| 933-0683A | D&R Single Drawer Cabinet Used with Laguna Ready Buckle Seat System | 1 | 1,400.00T |
| Decals | Atherton roof numbers | 1 | 100.00T |
| GK10301S1USSCA | T-Rail dual gun mount with 1 universal and 1 shotgun. | 1 | 377.05T |
| PK0228ITU12TMSCA | Setina 10VS C2 Tall Man Recessed Panel Coated Polycarbonate with slotted poly window security screen for Ford Utility | 1 | 802.30T |
| FE4502RB | Laguna Ready Buckle rear hard seat for 2012 Ford Utility. | 1 | 1,099.80T |
| WK0514ITU12 | Steel Window Bars for 2013+ Ford Interceptor Utility | 1 | 197.50T |
| Labor | Install emergency equipment and decal vehicle | 1 | 2,700.00T |
| Freight | Freight | 1 | 480.00T |
| Subtotal | | | \$14,262.61 |
| Sales Tax (8.75%) | | | \$1,247.98 |
| Total | | | \$15,510.59 |



| | |
|---------------|----------------|
| Quote Number: | 119113 |
| Printed Date: | 06/21/2017 |
| Ship Method: | |
| Assigned To: | Michael Mattal |

Broadcast Microwave Services/ Data911 Products
 12305 Crosthwaite Cir.
 Poway, Ca. 92064
 (858) 391-3050

Invoice to:

Accounts Payable
 Atherton, Town of (CA)
 91 Ashfield Road
 Atherton CA 94027
 United States

Deliver to:

Anthony Kockler
 Atherton, Town of (CA)
 United States

| Qty | Part Number | Item Description | Unit Price | Ext Price |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------------------------------------------------------------------------------------------------------------------|--------------|-------------|
| 2.0000 | M8S122110 | M8 System; Core i7 Processor, 8GB RAM, standard 12.1 Capacitive Touchscreen Display, Standard Keyboard, 36 Month Warranty | \$5,698.0000 | \$11,396.00 |
| Note: standard display to be shipped with this order not multi-touch model. <i>Storage: 128GB SSD Operating System: Windows 10 Pro Mount: FIU Glove Box</i> | | | | |
| 2 | MA10556 | GPS Upgrade Kit (installed prior to shipment and included in the system pricing above.) | \$0.0000 | \$0.00 |
| 2 | MA10557 | WiFi Upgrade Kit (installed prior to shipment and included in the system pricing above.) | \$0.0000 | \$0.00 |
| 2 | AT11320 | Antenna, Panorama, Sharkee Kit GP-IN1881 (old #XK-IN1881) ,2-Wifi 1-900MHz 1-GPS, bolt-thru, Black | \$260.0000 | \$520.00 |
| 2.0000 | VXS12003 | Verus Solo System; Two Camera Package, 900Mhz Wireless Mic, Wired Mic, 3yr Warr Cables: CA11010 and (2) CA11012 | \$4,516.0000 | \$9,032.00 |
| 2 | AT11471 | Antenna, Panorama, Fez Kit LG-IN2090 (old #XK-IN2090) ,1-GPS 2-wIF 1-900MHz, bolt-thru, Black Included with Verus Solution | \$0.0000 | \$0.00 |
| 2 | VXW20002 | BX2 Verus system Body Worn Camera Upgrade. Removes WiMic and WiMic receiver on factory VT10 or VS10 and adds BX2 BWC | \$250.0000 | \$500.00 |
| 1.0000 | SH00005 | Shipping (sales tax not calculated on shipping) <i>For Product: Video System Method: Ground</i> | \$39.0000 | \$39.00 |
| 1.0000 | SH00006 | Shipping (sales tax not calculated on shipping) <i>For Product: Data System Method: Ground</i> | \$59.0000 | \$59.00 |

Subtotal \$21,546.00

USA: CA; San Mateo CO-8.75 @ 8.75% \$1,876.70

Not rated @ 0% \$0.00

Total \$23,422.70

Remit Purchase Order To:

Pricing subject to prepayment or credit approval

BMS/Data911

12305 Crosthwaite Cir.

Poway, Ca. 92064

sales@data911.com

F: (510) 865-9090



applied concepts, inc.

855 E. Collins Blvd
Richardson, TX 75081
Phone: 972-398-3780
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Inside Sales Partner: Mike Scaglione
972-801-4856

QUOTE Attachment G
2009337

Page 1 of 1

Date: 05/15/17

Reg Sales Mgr: Brian Wong
310-429-0519

Effective From : 05/15/2017

Valid Through: 08/13/2017

Lead Time: 26 working days

| | | | |
|----------------------------------------------------------------------------------------|----------------------------------------------------|--------------------------------------------------------------------------------------|---------------------------------------------------|
| Bill To: Atherton Police Dept 83 Ashfield Road Atherton, CA 94027-3897 | Customer ID: 940251 Accounts Payable | Ship To: Atherton Police Dept 83 Ashfield Rd Atherton, CA 94027-3800 | <i>UPS Ground</i> Sergeant Anthony Kockler |
|----------------------------------------------------------------------------------------|----------------------------------------------------|--------------------------------------------------------------------------------------|---------------------------------------------------|

| Grp | Qty | Package | Description | Wrnty/Mo | Price | Ext Price |
|-----|-----|-------------|-------------------------------|----------|------------|------------|
| 1 | 2 | 805-0022-00 | Dual - 2 Antenna Radar System | 36 | \$1,995.00 | \$3,990.00 |

| Ln | Qty | Part Number | Description | Price | Ext Price |
|----|-----|-------------|------------------------------------------------|---------|-----------|
| 1 | 2 | 200-0998-00 | Dual Enhanced Counting Unit, 1.5 PCB | | \$0.00 |
| 2 | 2 | 200-0996-30 | Dual Modular Display,Bright LEDs | | \$0.00 |
| 3 | 4 | 200-0326-35 | Dual Enhanced Ka-band Antenna | | \$0.00 |
| 4 | 2 | 200-0920-00 | Dual SL Remote Control w/Screw Latch | | \$0.00 |
| 5 | 2 | 200-0769-00 | 25 MPH/40 KPH KA Tuning Fork | | \$0.00 |
| 6 | 2 | 200-0770-00 | 40 MPH/64 KPH KA Tuning Fork | | \$0.00 |
| 10 | 2 | 200-0648-00 | Display Sun Shield | | \$0.00 |
| 11 | 2 | 155-2055-08 | Antenna Cable, 8 Ft | | \$0.00 |
| 12 | 2 | 155-2055-20 | Antenna Cable, 20 Ft | | \$0.00 |
| 13 | 2 | 155-2283-50 | CAN/VSS Power Cable | | \$0.00 |
| 14 | 2 | 200-0820-00 | Dual Manual Kit | | \$0.00 |
| 15 | 2 | 035-0361-00 | Shipping Container, Dash Mounted Radar | | \$0.00 |
| 16 | 2 | 060-1000-36 | 36 Month Warranty | | \$0.00 |
| 17 | 2 | 200-1062-00 | 2015-2017 FI SUV Dash Antenna Mount, Ka Band | \$69.00 | \$138.00 |
| 18 | 2 | 200-1063-00 | 2015-2017 FI SUV Remote Display Mount, Ka Band | \$53.00 | \$106.00 |
| 19 | 2 | 200-1064-00 | 2015-2017 FI SUV Rear Antenna Mount, Ka Band | \$41.00 | \$82.00 |
| 20 | 2 | 155-2211-00 | Remote Display Interconnect Cable | \$66.00 | \$132.00 |

Group Total \$4,448.00

| | | | |
|----------------------------|------------|----------------------|-------------------|
| Product | \$4,448.00 | Sub-Total: | \$4,448.00 |
| Discount | \$0.00 | Sales Tax 9% | \$400.32 |
| Payment Terms: Net 30 days | | Shipping & Handling: | \$40.00 |
| | | Total: USD | \$4,888.32 |

Vehicle Information:
2017 Ford Interceptor SUV

001

This Quote or Purchase Order is subject in all respects to the Terms and Conditions detailed at the back of this document. These Terms and Conditions contain limitations of liability, waivers of liability even for our own negligence, and indemnification provisions, all of which may affect your rights. Please review these Terms and Conditions carefully before proceeding.



Sales Order # 39238

This quote valid for 30 days.

1140 Old County Road, Ste A
Belmont, CA 94002

Quote Date: 5/15/2017

phone **650-367-1992** | **800-383-2929**
fax **650-367-1995**

Sched Ship Date: 2-3 weeks

Bill To:
TOWN OF ATHERTON
ACCTS PAYABLE, POLICE DEPT
91 ASHFIELD RD
ATHERTON, CA 94027

Ship To:
Atherton Police Dept
Anthony Kockler
650-688-6500
650-752-0506

PO #

Rep: SINGR
Singer@MetroMobile.com

Terms: Net 30

| Qty | Item Id | Description | Unit Price | Extended Price |
|-----|---------------|------------------------------------------------------------------------------------------------------------------------|------------|----------------|
| 2 | EQUIPMENT | Kenwood TK890BK9FMSH1 Remote Mount Mobile Radio -Includes L-846 Factory Assembly Code and KCT-18 Ignition Sense Kit | 1,526.00 | 3,052.00T |
| 2 | WSCA | WSCA #02702 30% Discount (Kenwood Products Only) | -457.00 | -914.00T |
| 2 | SERVICE-basic | Labor: assemble, program, and bench check TK890 | 75.00 | 150.00 |
| 1 | SHIPPING | Shipping | 25.00 | 25.00 |

Subtotal \$2,313.00
Sales Tax (8.75%) \$187.08
Total \$2,500.08

MMC Rep Signature

Date

Authorized Purchaser Signature

Date

Attachment I



Quick Checkout

866-374-4625

[Home](#) > [Cart](#) > Quick Checkout

Fill out the details below to finish this order.

Step 1: Guest or Account

Welcome Anthony

Step 2: Customer & Billing Information

Anthony Kockler
Atherton Police
83 ashfield rd
Atherton, CA. 94027

akockler@ci.atherton.ca.us
650-688-6500
650-752-0502

Step 3: Shipping Information

Anthony Kockler
Atherton Police
83 ashfield rd
Atherton, CA. 94027

Step 4: Shipping Method

Ground

Step 5: Order Upgrades

Shipping Insurance \$1.99 - Insure purchase from damage during shipping

FINAL Step 6: Payment Information

Please Complete Form To Finish Checkout

Shopping Cart

| Item | Price | Qty | Total |
|------------------------------------------------------------------------------------------|---------|-----|---------|
| Mobile Mark, Inc - Surface Mount Multiband WiFi, Public Safety & GPS (SMW3033C3C2CWH180) | \$99.13 | 1 | \$99.13 |

Subtotal: \$99.13
Shipping: \$8.99
Tax: \$9.46
Total: \$117.58



AUCTION SERVICES AGREEMENT

For

TOWN OF ATHERTON

91 ASHFIELD ROAD

ATHERTON, CA 94027

ATTN: ANTHONY KOCKLER

Submitted by:

FIRST CAPITOL AUCTION INC.

50 SOLANO AVENUE

VALLEJO, CA 94590

PHONE: (707) 552-0739

FAX: (707) 552-8613

EMAIL: Auctioncap@aol.com

WEB: 1stcapitolauction.com

DATE: June 14, 2016

AUCTION AGREEMENT

FIRST CAPITOL AUCTION INC., now hereinafter referred to as (“Auctioneer”) and the undersigned (“Seller”) agree as follows:

1. **AGENCY.** Seller hereby appoints Auctioneer as its agent to conduct a Public Auction of personal property described below. Auctioneer shall be an independent contractor. Seller authorizes and confers upon Auctioneer the power to take all actions on its behalf necessary to complete the auction. Such as accepting cash or checks on behalf of Seller in payment for property sold, signing on behalf of Seller as the registered and/or legal owner of any motor vehicles sold to affect a transfer, and satisfying or compromising secured parties who hold or assert a lien on any Property sold at auction. Seller hereby agrees to sell the Property to the highest bidder with no minimums or reserves.

2. **AUCTIONS AND PROPERTY.** Auctioneer conducts public auctions approximately six to eight times a year at 50 Solano Avenue, City of Vallejo, State of California. None of the property may be sold before the auction without the written consent of both parties, in which case the sales proceeds shall be treated as part of the gross proceeds of the auction. All of the Property shall be at the auction at least one week prior to the auction and in the event of a failure of Seller to deliver said Property, or if Seller shall breach this contract, Seller agrees to pay the other costs as provided below and said commission based on market value of said property. Auctioneer is a fully licensed auto dealer and is bonded with the State of California. Vehicles will not be offered at auction unless the Certificates of Ownership and all other documents necessary to affect a transfer of title for Motor Vehicles, Trailers and Towable Property are submitted to Auctioneer at least seven (7) business days prior to the sale. All property submitted for auction shall be free and clear of any toxic waste and/or environmental hazards. If these items are not environmentally safe, they may incur additional fees or disposal costs.

3. Auctioneer is in compliance with all State of California environmental requirements as well as in compliance with all current California Air Resource Board (CARB) requirements. For all CARB sales, the seller must identify all non compliant vehicles & equipment to Auctioneer. The seller, as the legal owner, must complete the “VIN Stop Request” form and submit it to CARB. The two (2) pages “Out of State Sales Verification” forms should to be submitted to Auctioneer upon delivery of the vehicle with “Selling Party’s Information, Vehicle Information and Engine Information” filled out. Auctioneer will in turn complete the “Purchaser Information” at the time of the sale notifying the buyer the item(s) cannot be registered or operated in the State of California without being retrofitted to meet CARB requirements. Auctioneer will provide seller with copies of the purchaser’s information (disclosure statement) and maintain records for three (3) years as required by Section 2449(j) of the California Air Resource Board regulation. All CARB sales are sold “Demand Title.” In order to complete the sale Auctioneer must have the original title otherwise the sale cannot be completed. The Auctioneer will submit all forms back to the Seller for their records with payment.

4. COMMISSION AND EXPENSES

A. Commission (Selling Fees)

| | |
|------------------------------------------------------------|-----------|
| 1. Motor Vehicles and Off Road Vehicles | 8.0% |
| 2. Miscellaneous Property (Non-motor or Off Road Vehicles) | 20.0% |
| 3. Non running vehicles | 8.0% |
| 4. State of California Vehicle Safety Inspection | No Charge |
| 5. Smog Service | No Charge |
| 6. CARB Administrative Fee | No Charge |
| 7. Duplicate Title | No Charge |

B. Transportation Charges and Other Services (All charges based on full loads)

| | |
|--------------------------------------------------------|-------------|
| 1. Standard Towing: Running Vehicles (6-8 Vehicles) | \$85.00/Veh |
| 2. Standard Towing: Non-Op Units. | See low bed |
| 3. Low Bed Trailer Service (Equip/Med to Large Trucks) | \$85.00/Hr |
| 4. Surplus Personal Property (Miscellaneous) | \$85.00/Hr |
| 5. Minor De-Logo (no paint) | \$50.00/Veh |
| 6. Exempt Plates: Processing "E" Plates | No Charge |
| 7. Storage Fees | No Charge |

C. Additional Services Provided to the Public

1. Free Color Sales Brochure
2. Free Permanent Bidder Program (encouraging return bidders)
3. Free Auction Sale Catalog (this is an important selling aid for the buyer)
4. Three (3) way to bid at First Capitol Auction Inc.; live, absentee or online

5. SECURITY INTEREST. Seller hereby gives Auctioneer a security interest in the Property and Equipment listed herein and now owned and hereinafter acquired by Seller (including insurance) and in the sales proceeds, in order to secure any and all advances which may be made to or on behalf of the Seller by Auctioneer and to secure any and all other obligations that the Seller may owe Auctioneer arising out of or in connection with this Agreement, the Property, and or any other agreement, transaction, or Property involving Seller and Auctioneer. Auctioneer shall have all the rights of a secured creditor under the Uniform Commercial code and Seller agrees to execute a financing statement enabling Auctioneer to perfect this security interest as a first lien on the Property listed herein.

6. REPRESENTATION AND INDEMNITY BY SELLER. Seller represents and warrants that title to the Property is and will be at the time of the auction, free and clear of any and all liens, security interests, encumbrances, rights and claims other than those of Auctioneer pursuant to this Agreement, Seller further represents and warrants that Seller has used no other business name or address other than the names and addresses specified in this Agreement.

Auctioneer hereby indemnifies, defends and holds Seller harmless from and against any and all losses, costs, expenses, demands, claims, causes of action and liabilities (including without limitation, reasonable attorney's fees) (collectively "losses and liabilities") related directly or indirectly to, arising out of, or in connection with the performance of services by Auctioneer under this Agreement, caused in whole or in part by the willful misconduct or any negligent act or omission of the Auctioneer, any subcontractor, anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable, except where caused by the active negligence, sole negligence, or willful misconduct of Seller.

Auctioneer and its consignors will indemnify and hold harmless Selling agency, its boards, commissions, officers and employees in performance of services here under. Auctioneer will provide comprehensive general liability insurance not less than \$1,000,000.

7. GENERAL PROVISIONS

1. Within fifteen (15) banking days after the auction date, Auctioneer shall present a full accounting of the sales proceeds and expenses, and shall, if requested, document the accounting by invoices and/or vouchers. With such accounting, Auctioneer shall present Seller with a check for all monies due from such action unless delayed by legal proceedings or inability of Auctioneer, through no fault of its own, to transfer title or to comply with the Uniform Commercial code or other laws. Auctioneer reserves the right to eliminate from settlement any property for which payment has not been made and Seller agrees to accept responsibility for reclaiming same wherever located. Auction may at their own discretion charge a buyer's premium.

2. In the event a dispute arises out of this agreement, the prevailing party shall be entitled to reasonable attorney's fees from the other party.

3. The duration of this contract shall be for a minimum of three (3) years with the option of a one (1) year extension.

First Capitol Auction Inc
50 Solano Avenue
Vallejo, Ca 94590

Town of Atherton
91 Ashfield Road
Atherton, CA 94027

By: _____

By: _____

Print: _____

Print: _____

Title: _____

Title: _____

Date: _____

Date: _____



Town of Atherton

CITY COUNCIL STAFF REPORT

TO: HONORABLE MAYOR AND CITY COUNCIL
GEORGE RODERICKS, CITY MANAGER

FROM: STEVE McCULLEY, CHIEF OF POLICE

DATE: JUNE 28, 2017

SUBJECT: AUCTION AGREEMENT WITH FIRST CAPITOL AUCTION,
INC. AND REQUEST TO AUCTION OFF SURPLUS TOWN
EQUIPMENT

RECOMMENDATION:

Staff recommends permitting the Police Department to facilitate the pick-up and auction of three (3) pieces of surplus town equipment: a 2008 Ford Crown Victoria automobile (DECOY), a 2009 Ford Crown Victoria automobile (AT-72), and a 2009 Ford Expedition automobile (AT-73). The Town of Atherton has a contract with First Capitol Auction, Inc. of Vallejo, a company that will sell these vehicles at auction, per agreement (see attachment J).

INTRODUCTION:

The 2008 Ford Crown Victoria is a decoy vehicle and is in overall poor condition. Due to its age, mileage, and overall mechanical condition, this vehicle has reached the end of its serviceable life. It is in the Town of Atherton's best interest to have a vendor come and pick up this vehicle and sell it at auction. The vendor charges for transportation of the vehicle, and takes a percentage of the proceeds for their efforts.

The 2009 Ford Crown Victoria is a canine vehicle and is in overall poor condition and no longer capable of acting as a police emergency response vehicle. This vehicle has had equipment removed in order to keep another canine vehicle serviceable. Due to its age, mileage, and overall mechanical condition, this vehicle has reached the end of its serviceable life. It is in the Town of Atherton's best interest to have a vendor come and pick up this vehicle and sell it at auction. The vendor charges for transportation of the vehicle, and takes a percentage of the proceeds for their efforts.

The 2009 Ford Expedition is no longer capable of acting as a police emergency response vehicle, or a fleet vehicle, due to its poor mechanical condition. This vehicle has severe engine and exhaust system issues which will cost in excess of \$3,700 to try and repair. There are no guarantees the repairs will solve the issues. It is in the Town of Atherton's best interest to have a vendor come and pick up this vehicle and sell it at auction. The vendor charges for transportation of the vehicle, and takes a percentage of the proceeds for their efforts.

The vehicle information is listed below:

| <u>Description:</u> | <u>Status:</u> |
|-----------------------------------------------------|------------------------------------------|
| 2008 Ford Crown Victoria – 101,488 miles (DECOY) | Poor condition / repair cost prohibitive |
| 2009 Ford Crown Victoria - 92,474 miles (AT-72) | Poor condition / repair cost prohibitive |
| 2009 Ford Expedition - 86,986 miles (AT-73) | Poor condition / repair cost prohibitive |

ANALYSIS:

The 2008 Ford Crown Victoria is the oldest police vehicle in the fleet, has reached the end of its serviceable life, and has had almost all of its emergency equipment removed. The 2009 Ford Crown Victoria is the oldest police canine vehicle, has reached the end of its serviceable police life, and has had some of its emergency equipment removed to keep the youngest police canine vehicle serviceable. The 2009 Ford Expedition is no longer in running condition, suffering from severe engine and exhaust issues. The cost to try and repair this vehicle is prohibitive. Furthermore, the police department will now be financially responsible for any repairs to the above vehicles as they are outside of their factory warranties. Staff recommends these vehicles be sent to auction after their emergency equipment is removed. This recommendation is based on the overall condition of the vehicles, the current value of the vehicles, and the increasing cost of repairs.

The Town of Atherton has an agreement with First Capitol Auction, Inc. of Vallejo for disposal of our out-of-service equipment. The Town of Atherton has used First Capitol Auction, Inc. in the past with positive results. Staff looked into the possibility of using an automotive auction company closer to the Town of Atherton, however, each automotive auction company staff contacted only dealt with licensed automotive dealerships on a wholesale purchase basis, and could not provide the Town of Atherton with the same services as First Capitol Auction, Inc.

The Town of Atherton's agreement for commissions and expenses is as follows:

COMMISSIONS AND EXPENSES:

A. Commission (Selling Fees)

| | |
|------------------------------------------------------------|-----------|
| 1. Motor Vehicles and Off Road Vehicles | 8.0% |
| 2. Miscellaneous Property (Non-motor or Off Road Vehicles) | 20.0% |
| 3. Non running vehicles | 8.0% |
| 4. State of California Vehicle Safety Inspection | No Charge |
| 5. Smog Service | No Charge |
| 6. CARB Administrative Fee | No Charge |
| 7. Duplicate Title | No Charge |

B. Transportation Charges and Other Services (All charges based on full loads)

| | |
|--------------------------------------------------------|-------------|
| 1. Standard Towing: Running Vehicles (6-8 Vehicles) | \$85.00/Veh |
| 2. Standard Towing: Non-Op Units. | See low bed |
| 3. Low Bed Trailer Service (Equip/Med to Large Trucks) | \$85.00/Hr |
| 4. Surplus Personal Property (Miscellaneous) | \$85.00/Hr |
| 5. Minor De-Logo (no paint) | \$50.00/Veh |
| 6. Exempt Plates: Processing "E" Plates | No Charge |
| 7. Storage Fees | No Charge |

In the event First Capitol Auction, Inc. is unable to sell these vehicle at auction, they will be sold to a salvage yard for any amount possible.

Once sold, the vehicles will be itemized and removed from the Town of Atherton's list of fixed assets, and the funds will be placed in the equipment replacement fund.

FISCAL IMPACT:

As indicated in the contract language, there are yet to be determined charges to the Town of Atherton for transportation of the vehicles to the auctioneer, which will be paid under the vehicle / equipment funds from the Police Department. There will also be undetermined monies returned to the Town of Atherton for the full price of the auctioned vehicles minus the 8% commission. This money can be placed in the equipment replacement fund to help fund the purchases of future replacement vehicles, or considered by the City Council for other uses.

Prepared By:

Approved:

Steve McCulley
Chief of Police

George Rodericks
City Manager