



Item No. 13 Town of Atherton

CITY COUNCIL STAFF REPORT – CONSENT AGENDA

**TO: HONORABLE MAYOR AND CITY COUNCIL
GEORGE RODERICKS, CITY MANAGER**

FROM: STEVE McCULLEY, CHIEF OF POLICE

DATE: JUNE 20, 2018

**SUBJECT: AUTHORIZE THE PURCHASE OF 3 MARKED POLICE
VEHICLES; AND DECLARE AS SURPLUS 3 MARKED POLICE
VEHICLES AND AUTHORIZE THEIR AUCTION**

RECOMMENDATION

- 1) Authorize the purchase of three (3) marked 2018 Ford Police Utility Explorers for a total cost of \$216,242.86 which includes sales tax, tire tax, license, emergency equipment, and installation costs.
- 2) Declare the 2010 Ford Crown Victoria Decoy Vehicle, and two (2) 2011 Ford Crown Victoria as surplus and authorize their sale via auction.

BACKGROUND

The fleet of vehicles used by the Police Department is reviewed on a regular basis to identify those vehicles that need to be replaced due to mileage and wear. The Department has a vehicle replacement fund to which annual amounts are contributed such that when vehicles reach their useful life, funds are available for their replacement.

ANALYSIS

New Vehicles

2018 New Marked Vehicles

The marked 2018 Ford Police Utility Explorers will be patrol vehicles for police members to use for day to day operations. These vehicles will be used in place of the marked 2010 Ford Crown Victoria Decoy Vehicle, and the two (2) marked 2011 Ford Crown Victoria patrol vehicles.

The marked 2018 Ford Police Utility Explorers are pursuit rated vehicles, meaning the engine cooling systems, tires, brakes, and suspensions are heavy-duty and designed to withstand the demands placed upon the vehicles during high speed driving conditions. One (1) of the marked

2018 Ford Police Utility Explorers will be fully set-up as a patrol vehicle with emergency lighting, a siren, communications equipment, prisoner cage, and all other equipment needed to fulfill the daily patrol functions of the Police Department. Two (2) of the marked 2018 Ford Police Utility Explorers will be fully set-up as K-9 vehicles with emergency lighting, a siren, communications equipment, K-9 platform, passenger compartment over-heat warning system, automatic door controller, and all other equipment needed to fulfill the daily patrol functions of the Police Department.

Over the past several years, since Ford stopped production of the Crown Victoria for police use, the Ford Police Utility Explorer has taken over as the standard-bearer of police vehicles. The Ford Police Utility Explorer is the most widely used automobile by law enforcement agencies throughout the United States and Canada. The 2018 Ford Police Utility Explorer comes standard with a high-performance 3.7 liter V-6 engine, and is equipped with an external oil-to-coolant heat exchanger to reduce engine oil temperatures, allowing the vehicle to idle for extended lengths of time without overheating. The 2018 Ford Police Utility Explorer also has a performance handling package, heavy-duty shocks and suspension, and high-speed brake linings required for police emergency vehicles.

The police department currently has three (3) Ford Police Utility Explorers and seven (7) Ford Taurus Police Interceptors in the fleet. Since the Ford Police Utility Explorer shares many of the same engine and mechanical parts with the Ford Taurus Police Interceptor, the complexity of caring for the fleet is minimized.

Surplus Vehicles

AT-76 DECOY 2010 Ford Crown Victoria (VIN# 2FABP7BV2AX111129 – 87,601 miles)

This vehicle is in poor overall condition. Due to its age, mileage, and mechanical condition, this vehicle has reached its service expectancy as a marked police spare / decoy vehicle. Staff recommends this vehicle be sent to auction after the remaining emergency equipment is removed. This recommendation is based on the overall condition of the vehicle, the current value of the vehicle, and the increasing cost of maintenance and repairs. Staff recommends that a new marked 2018 Ford Police Utility Explorer patrol vehicle replace this spare / decoy vehicle at a total cost of \$69,383.36 (including tax, emergency and communications equipment, and installation (see attachment “A”)).

AT-78 2011 Ford Crown Victoria (VIN# 2FABP7BV0BX180564 – 74,861 miles)

This vehicle is in poor overall condition. Due to its age, mileage, and mechanical condition, this vehicle has reached its service expectancy as a marked police patrol vehicle. Staff recommends this vehicle be sent to auction after the emergency equipment is removed. This recommendation is based on the overall condition of the vehicle, the current value of the vehicle, and the increasing cost of maintenance and repairs. Staff recommends that a new marked 2018 Ford Police Utility Explorer K-9 vehicle replace this patrol vehicle at a total cost of \$73,429.75 (including tax, emergency and communications equipment, and installation (see attachment “B”)).

AT-79 2011 Ford Crown Victoria (VIN# 2FABP7BV2BX180565 – 72,980 miles)

This vehicle is in poor overall condition. Due to its age, mileage, and mechanical condition, this vehicle has reached its service expectancy as a marked police patrol vehicle. Staff recommends this vehicle be sent to auction after the emergency equipment is removed. This recommendation is based on the overall condition of the vehicle, the current value of the vehicle, and the increasing cost of maintenance and repairs. Staff recommends that a new marked 2018 Ford Police Utility Explorer K-9 vehicle replace this decoy vehicle at a total cost of \$73,429.75 (including tax, emergency and communications equipment, and installation (see attachment “B”)).

POLICY FOCUS

If approved, staff will use First Capitol Auction to auction the marked 2010 Ford Crown Victoria Decoy Vehicle, and the two (2) marked 2011 Ford Crown Victoria and replace them with three (3) marked 2018 Ford Police Utility Explorers which will be used by police members for day to day operations.

In addition, the Police Department will use AT-77, our current marked 2010 Ford Crown Victoria K-9 vehicle with 61,828 miles, as a reserve K-9 / decoy vehicle. No funds will be spent on removing emergency equipment from this vehicle as it will still see service as needed for necessity and decoy purposes.

FISCAL IMPACT

The cost of one (1) 2018 marked Ford Police Utility Explorer patrol vehicle is \$69,383.36 which includes sales tax, tire tax, license, emergency equipment, and installation. The cost of one (1) 2018 marked Ford Police Utility Explorer K-9 vehicle is \$73,429.75 which includes sales tax, tire tax, license, emergency equipment, and installation. Therefore, two (2) 2018 marked Ford Police Utility Explorer K-9 vehicles will cost \$146,859.50.

Due to age and condition, none of the equipment from the marked 2010 Ford Crown Victoria Decoy Vehicle, or the two (2) marked 2011 Ford Crown Victoria will be used for the three (3) marked 2018 Ford Police Utility Explorers. All new equipment will be used for the three (3) marked 2018 Ford Police Utility Explorers. The Finance Director has confirmed the vehicle replacement fund (Account Number 610-40-57005-040) has sufficient funds to accommodate the purchase of the new vehicles during the coming budget cycle.

PUBLIC NOTICE

Public notification was achieved by posting the agenda, with this agenda item being listed, at least 72 hours prior to the meeting in print and electronically. Information about this item is also disseminated via the Town’s electronic News Flash and Atherton Online. There are approximately 1,200 subscribers to the Town’s electronic News Flash publications. Subscribers include residents

as well as stakeholders – to include, but be not limited to, media outlets, school districts, Menlo Park Fire District, service providers (water, power, and sewer), and regional elected officials.

COMMISSION/COMMITTEE FEEDBACK/REFERRAL

This item ____ has or X has not been before a Town Committee or Commission.

- Audit/Finance Committee (meets every other month)
- Bicycle/Pedestrian Committee (meets as needed)
- Civic Center Advisory Committee (meets as needed)
- Environmental Programs Committee (meets every other month)
- Park and Recreation Committee (meets each month)
- Planning Commission (meets each month)
- Rail Committee (meets every other month)
- Transportation Committee (meets every other month)

ATTACHMENTS

- A. Vehicle cost breakdown for the 2018 Ford Police Utility Explorer patrol vehicle
- B. Vehicle cost breakdown for the 2018 Ford Police Utility Explorer K-9 vehicle
- C. Quote from Towne Ford for the 2018 Ford Police Utility Explorer (each unit)
- D. Quote from Priority 1 for set-up of the 2018 Ford Police Utility Explorer patrol vehicle (each unit)
- E. Quote from Priority 1 for set-up of the 2018 Ford Police Utility Explorer K-9 vehicle (each unit)
- F. Quote from Data 911 for new computer systems (combined for three units)
- G. Quote from Stalker Radar for new radar systems (combined for three units)
- H. Quote from Metro Mobile for new radios (combined for three units)
- I. Quote from www.jet.com for roof-mounted WI-FI antenna (combined for three units)
- J. Quote from Manage Mobility for Cradle point units and antennas (combined for three units)
- K. Current Fleet Inventory (mileage)

ATTACHMENT A

VEHICLE COST BREAKDOWN FOR 2018 FORD POLICE UTILITY EXPLORER
(PATROL)

Vehicle price	\$ 32,350.00 – Towne Ford
Tax	\$ 2,830.63 – Towne Ford
Tire Tax	\$ 8.75 – Towne Ford
Emergency equipment installation	\$ 16,039.84 - Priority One
Computer Equipment	\$ 12,904.46 - Data 911 *
Radar equipment	\$ 2,447.30 – Stalker **
Radio communication equipment	\$ 1,251.82- Metro Mobile ***
Cradlepoint Unit and Antenna	\$ 1,473.35 – Manage Mobility ****
Additional WiFi / GPS Antenna	\$ 77.21 – www.jet.com *****

Total- \$ 69,383.36

* It is noted the quote for Computer Equipment is 1/3 the cost of the total quote of \$ 38,713.37 from BMS / Data 911.

** It is noted the quote for Radar Equipment is 1/3 the cost of the total quote of \$ 7,341.90 from Stalker Radar.

*** It is noted the quote for Radio Communication Equipment is 1/3 the cost of the total quote of \$ 3,755.44 from Metro Mobile.

**** It is noted the quote for the Cradlepoint Unit and Antenna is 1/3 the cost of the total quote of \$ 4,420.04 from Manage Mobility.

***** It is noted the quote for the Additional WiFi / GPS Antenna is 1/3 the cost of the total quote of \$ 231.63 from www.jet.com.

ATTACHMENT B

VEHICLE COST BREAKDOWN FOR 2018 FORD POLICE UTILITY EXPLORER
(K-9)

Vehicle price	\$ 32,350.00 – Towne Ford
Tax	\$ 2,830.63 – Towne Ford
Tire Tax	\$ 8.75 – Towne Ford
Emergency equipment installation	\$ 20,086.23 – Priority One
Computer Equipment	\$12,904.46 - Data 911 *
Radar equipment	\$ 2,447.30 – Stalker **
Radio communication equipment	\$ 1,251.82- Metro Mobile ***
Cradlepoint Unit and Antenna	\$ 1,473.35 – Manage Mobility ****
Additional WiFi / GPS Antenna	\$ 77.21 – www.jet.com *****

Total- \$ 73,429.75

* It is noted the quote for Computer Equipment is 1/3 the cost of the total quote of \$ 38,713.37 from BMS / Data 911.

** It is noted the quote for Radar Equipment is 1/3 the cost of the total quote of \$ 7,341.90 from Stalker Radar.

*** It is noted the quote for Radio Communication Equipment is 1/3 the cost of the total quote of \$ 3,755.44 from Metro Mobile.

**** It is noted the quote for the Cradlepoint Unit and Antenna is 1/3 the cost of the total quote of \$ 4,420.04 from Manage Mobility.

***** It is noted the quote for the Additional WiFi / GPS Antenna is 1/3 the cost of the total quote of \$ 231.63 from www.jet.com.

TOWNE FORD SALES
1601 El Camino Real
Redwood City, CA 94063

ATTACHMENT C

VIRTC1DP

CNGP530

VEHICLE ORDER CONFIRMATION

04/24/18 10:38:05

==>

Dealer: F72111

2018 EXPLORER 4-DOOR

Page: 1 of 2

Order No: 9000 Priority: G2 Ord FIN: QC608 Order Type: 5B Price Level: 835

Ord Code: 500A Cust/Flt Name: TOWN ATHERTON PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
K8A	4DR AWD POLICE	\$32895	\$31744.00	422	CALIF EMISSIONS	NC NC
	.112.6" WB			43D	COURTESY DISABL	20 19.00
G1	SHADOW BLACK			47A	ENGINE IDLE	260 248.00
9	CLTH BKTS/VNL R			47C	WIRING KIT-FRT	105 100.00
W	EBONY BLACK			51Z	DUAL SPOT LAMPS	350 334.00
500A	EQUIP GRP			53M	SYNC SYSTEM	295 280.00
	.PREM SINGLE CD			549	PWR MIRR HTD	60 58.00
99R	.3.7L V6 TIVCT	NC	NC	55D	SCUFF GUARDS	70 67.00
44C	.6-SPD AUTO TRAN	NC	NC			
	CA BOARD FEES	NC	.65		TOTAL BASE AND OPTIONS	41280 37048.83
17T	CARGO DOME LAMP	50	49.00		TOTAL	41280 37048.83
18W	RR WINDOW DEL	25	24.00		*THIS IS NOT AN INVOICE*	
18X	100 WATT SIREN	300	285.00		* MORE ORDER INFO NEXT PAGE *	
21L	FRONT AUX LIGHT	550	524.00		F8=Next	
21P	WIRING KIT-RR	130	123.00		F3/F12=Veh Ord Menu	
F1=Help		F2=Return to Order				
F4=Submit		F5=Add to Library				

IMS2 CNGP530 VEHICLE ORDER CON

Page 1 of 1

VIRTC1DP

CNGP530

VEHICLE ORDER CONFIRMATION

04/24/18 10:38:15

==>

Dealer: F72111

2018 EXPLORER 4-DOOR

Page: 2 of 2

Order No: 9000 Priority: G2 Ord FIN: QC608 Order Type: 5B Price Level: 835

Ord Code: 500A Cust/Flt Name: TOWN ATHERTON PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
59B	KEY CODE 1284X	\$50	\$49.00		PRICED DORA	NC NC
60R	NOISE SUPPRESS	100	95.00		DEST AND DELIV	945 945.00
63B	SD MARKER LGHTS	290	276.00			
66A	FRONT HDLMP PKG	850	809.00		TOTAL BASE AND OPTIONS	41280 37048.83
	.GRILL WIRING				TOTAL	41280 37048.83
66C	REAR LIGHT PKG	455	433.00		*THIS IS NOT AN INVOICE*	
68G	RR DR/LK INOP	35	33.00			
76R	REVERSE SENSING	275	261.00			
87R	RR VIEW MIR/CAM	NC	NC			
90E	LH/RH PNLS III	3170	3012.00			
153	FRT LICENSE BKT	NC	NC			
	SP DLR ACCT ADJ		(1621.00)			
	SP FLT ACCT CR		(1111.00)			
	FUEL CHARGE		5.18			
B4A	NET INV FLT OPT	NC	7.00			
F1=Help		F2=Return to Order				
F4=Submit		F5=Add to Library				

\$32,350.00
2830.63 2 3/4 hrs
8.75 tires

\$35,189.38 total
F7=Prev
F3/F12=Veh Ord Menu

S099 - PRESS F4 TO SUBMIT

including-painted

QC07851

V1DP0040

names + notes



**Priority 1 Public Safety
Equipment Installation Inc.**

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Date	Estimate #
5/17/2018	2466

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Sgt. Kockler TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
New Patrol	Net 30	Marc

Item	Description	Qty	Total
27.1.20	27 Circuit Power Distribution Center	1	620.00T
PRI-KIT	Wire harness-Relays, diodes, connectors, hardware etc.	1	250.00T
BK2019ITU16	Setina aluminum pushbumper, standard install for 2016	1	856.70T
	Interceptor Utility w/ Whelen ION LED's. Driver's side RED and passenger side BLUE		
SAK9	Whelen universal siren speaker bracket for 315 series speaker.	1	33.21T
UTLY24-SC	Spot / flood combo 24" lightstick mounted on pushbumper.	1	235.65T
VALR44S (SU 32317...	Federal signal 44" Valor. Program Special LPSF_BC_PTY1_C2. Label Ctrl with PRGM name. Scene Lights Only in Heads 2-11, L. Alley in Heads L&1, R. Alley in Heads L1&12, SB - Hotfoot Steady, CRUISE = 1 through 12 SB (FULL BRIGHT), TD Overrides SB in 2,11. Hardwire other features/settings same as standard	1	2,250.08T
Z3	Code 3 Z3 siren controller	1	862.50T
C-1800	Havis Shield 18" console	1	265.00T
AC-BH95	Troy dual external cup holder	1	48.60T
C-ARM-101	Armrest	1	66.78T
MB8U	RG58 Coax antenna cable.	1	14.00T
CMUHF58	Mini UHF antenna connector.	1	3.50T
trab4703	Low Profile 470 antenna Blk	1	32.00T
MMSU1	Magnetic mic clip kit.	2	66.00T
ac-MCM1	Troy mic bracket and holder	1	13.50T
14.0553	Able 2 three power outlet	1	22.78T
ELUC2S010 R	Sound Off Hide-a-Way L.E.D, RED	1	75.00T
Subtotal			
Sales Tax (8.75%)			
Total			



Priority 1 Public Safety Equipment Installation Inc.

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
5/17/2018	2466

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Sgt. Kockler TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
New Patrol	Net 30	Marc

Item	Description	Qty	Total
ELUC2S010 B	Sound Off Hide-a-Way L.E.D, BLUE	1	75.00T
EMPS2STS4D	Sound Off Mpower red/white stud mount (mounted on rear hatch)	1	105.46T
EMPS2STS4E	Sound Off Mpower blue/white stud mount (mounted on rear hatch)	1	105.46T
EGHST2 R-12	Sound Off surface mount Ghost Light, RED (mounted on window bars)	1	100.00T
EGHST2 B-12	Sound Off surface mount Ghost Light, BLUE (mounted on window bars)	1	100.00T
ULF44	Whelen four outlet, four channel L.E.D flasher	1	70.98T
CM-732	Custom upper D&R Bar	1	125.00T
C-MM-301	Monitor Base Adapter Bracket	1	24.66T
C-MM-204	back bracket for Data 911 monitor mount.	1	27.30T
C-SM-SA-1	Swing arm for keyboard mount	1	88.45T
C-DMM-123	Dash monitor mount base for 2013-14 Utility	1	322.10T
C-KBM-101	Havis Keyboard Mount Plate for Data 911 TG3	1	75.70T
48009	Rigid 'A-Series' High Power Cool White	2	164.00T
CW0411-RW	Code 3 interior L.E.D work light red/white with switch.	1	68.17T
933-0092A	D&R Sub-Frame used with Laguna Ready Buckle Seat System	1	300.00T
933-0683A	D&R Single Drawer Cabinet Used with Laguna Ready Buckle Seat System	1	1,400.00T
Decals	Roof numbers	1	100.00T
GK10301S1U	Setina partition mounted dual gun rack with T-Rail. One universal and one shotgun lock	1	386.50T
Subtotal			
Sales Tax (8.75%)			
Total			



**Priority 1 Public Safety
Equipment Installation Inc.**

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
5/17/2018	2466

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Sgt. Kockler TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
New Patrol	Net 30	Marc

Item	Description	Qty	Total
PK0228ITU12TMSCA	Setina 10VS C2 Tall Man Recessed Panel Coated Polycarbonate with slotted poly window security screen for Ford Utility	1	802.30T
FE4502RB	Laguna Ready Buckle rear hard seat for 2012 Ford Utility.	1	1,148.85T
WK0514ITU12	Steel Window Bars for 2013+ Ford Interceptor Utility	1	197.50T
22051	Cigarette charger cord for flashlight sleeve	1	8.05T
22052	Flashlight charger sleeve	1	8.50T
Labor		1	2,800.00T
Freight	Freight	1	210.00T
Freight	Freight for D and R box.	1	220.00T
Subtotal			\$14,749.28
Sales Tax (8.75%)			\$1,290.56
Total			\$16,039.84



Priority 1 Public Safety Equipment Installation Inc.

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Date	Estimate #
5/17/2018	2467

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Sgt. Kockler TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
New K9	Net 30	Marc

Item	Description	Qty	Total
27.1.20	27 Circuit Power Distribution Center	1	620.00T
PRI-KIT	Wire harness-Relays, diodes, connectors, hardware etc.	1	250.00T
BK2019ITU16	Setina aluminum pushbumper, standard install for 2016	1	856.70T
SAK9	Interceptor Utility w/ Whelen ION LED's. Driver's side RED and passenger side BLUE	1	33.21T
UTLY24-SC	Whelen universal siren speaker bracket for 315 series speaker.	1	235.65T
VALR44S (SU 32317...	Spot / flood 24" lightstick mounted on pushbumper.	1	2,200.00T
Z3	Federal signal 44" Valor. Program Special LPSF_BC_PTY1_C2. Label Ctrl with PRGM name. Scene Lights Only in Heads 2-11, L. Alley in Heads L&1, R. Alley in Heads L1&12, SB - Hotfoot Steady, CRUISE = 1 through 12 SB (FULL BRIGHT), TD Overrides SB in 2,11. Hardwire other features/settings same as standard	1	862.50T
C-1800	Code 3 Z3 siren controller	1	265.00T
AC-BH95	Havis Shield 18" console	1	48.60T
C-ARM-101	Troy dual external cup holder	1	66.78T
MB8U	Armrest	1	14.00T
CMUHF58	RG58 Coax antenna cable.	1	3.50T
trab4703	Mini UHF antenna connector.	1	32.00T
14.0553	Low Profile 470 antenna Blk	1	22.78T
MMSU1	Able 2 three power outlet	2	66.00T
ac-MCM1	Magnetic mic clip kit.	1	13.50T
ELUC2S010 R	Troy mic bracket and holder	1	75.00T
	Sound Off Hide-a-Way L.E.D, RED	1	
Subtotal			
Sales Tax (8.75%)			
Total			



Priority 1 Public Safety Equipment Installation Inc.

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
5/17/2018	2467

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Sgt. Kockler TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
New K9	Net 30	Marc

Item	Description	Qty	Total
ELUC2S010 B	Sound Off Hide-a-Way L.E.D, BLUE	1	75.00T
EGHST2 R-12	Sound Off surface mount Ghost Light, RED (mounted on K9 screen)	1	100.00T
EGHST2 B-12	Sound Off surface mount Ghost Light, BLUE (mounted on k9 screen)	1	100.00T
EMPS2STS4D	Sound Off Mpower red/white stud mount (mounted on rear hatch)	1	105.46T
EMPS2STS4E	Sound Off Mpower blue/white stud mount (mounted on rear hatch)	1	105.46T
ULF44	Whelen four outlet, four channel L.E.D flasher	1	70.98T
CM-732	Custom upper D&R Bar	1	125.00T
C-MM-204	back bracket for Data 911 monitor mount.	1	27.30T
C-MM-301	Monitor Base Adapter Bracket	1	24.66T
C-SM-SA-1	Swing arm for keyboard mount	1	88.45T
C-DMM-123	Dash monitor mount base for 2013-14 Utility	1	322.10T
C-KBM-101	Havis Keyboard Mount Plate for Data 911 TG3	1	75.70T
CW0411-RW	Code 3 interior L.E.D work light red/white with switch.	1	68.17T
22051	Cigarette charger cord for flashlight sleeve	1	8.05T
22052	Flashlight charger sleeve	1	8.50T
Decals	COST OF K9 DECALS TO BE DETERMIND	1	0.00T
KK-K9-F18-K	Havis K9 insert for Ford Interceptor Utility	1	2,169.88T
KK-K9-Water	K-9 water bowl with mount	1	45.86T
KK-K9-HA-FKT-D	K-9 fan, activation module, manual switch and materials	1	285.86T
HP51F110	AceK9 Hot N Pop door popping system with temp sensor	1	1,227.32T
HAP-ESFS-K	Ace k9 engine stall sensor	1	115.83T
Subtotal			
Sales Tax (8.75%)			
Total			



**Priority 1 Public Safety
Equipment Installation Inc.**

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
5/17/2018	2467

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Sgt. Kockler TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
New K9	Net 30	Marc

Item	Description	Qty	Total
AWD-7010	Ace k9 watch dog, smart phone interface system	1	970.80T
WGI7335	Fan bracket for window screen	1	39.50T
LOFT-FPIU-GV	LOFT weapn storage for 2017 Ford Interceptor Utility	1	565.00T
T-FDEXRM2-11N-LT	Truck Vault side by side dual drawer with liftable platform and push button locks	1	2,630.00T
Labor		1	3,000.00T
Freight	Freight	1	450.00T
Subtotal			\$18,470.10
Sales Tax (8.75%)			\$1,616.13
Total			\$20,086.23



Quote Number:	121643
Printed Date:	05/16/2018
Ship Method:	
Assigned To:	Michael Mattal

Broadcast Microwave Services/ Data911 Products
 12305 Crosthwaite Cir.
 Poway, Ca. 92064
 (858) 391-3050

Invoice to:

Accounts Payable
 Atherton, Town of (CA)
 91 Ashfield Road
 Atherton CA 94027
 United States

Deliver to:

Accounts Payable
 Atherton, Town of (CA)
 83 Ashfield Rd.
 Atherton CA 94027
 United States

Qty	Part Number	Item Description	Unit Price	Ext Price
3.0000	Notes	M8 SYSTEM; Core i7 Processor, 16GB RAM, WiFi, 12.1" Standard Touchscreen (1600 NIT) Display, Std Keyboard, 36 Month Warr Storage:120GB SSD, Operating System:Windows 10 Pro, Mount:Universal Mount	\$5,867.4400	\$17,602.32
3	MA11653	M8 GPS Upgrade Kit	\$191.1700	\$573.51
3	MT11656	M8 CPU FIU Glove Box Mounting Kit	\$250.0000	\$750.00
3.0000	AT99999	Antenna, Panorama, Sharkee Kit P/N GP-IN1881 (old #XK-IN1881), 1-GPS, 2-WiFi, 1-900MHz, bolt-thru, Black	\$275.0000	\$825.00
3.0000	VXS12003	Verus Solo System; Two Camera Package (Front Non-Zoom Cam & Rear Prisoner Cam), 900Mhz Wireless Mic, Wired Mic.	\$4,652.4400	\$13,957.32
3	VXW20002	BX2 Verus system Body Worn Camera Upgrade. Removes WiMic and WiMic receiver on factory VT10 or VS10 and adds BX2 BWC and vehicle dock	\$540.0000	\$1,620.00
3.0000	AT99999	Antenna, Panorama, Fez Kit P/N LG-IN2090 (Old # XK-IN2090), 1-GPS, 2-WiFi, 1-900MHz, Bolt-Thru, Black Included with Verus Solution	\$0.0000	\$0.00
3.0000	SH00006	Shipping <i>For Product: Data System Method: Ground</i>	\$59.0000	\$177.00
3.0000	SH00005	Shipping <i>For Product: Video System Method: Ground</i>	\$39.0000	\$117.00

Subtotal \$35,622.15

USA: CA; San Mateo CO-8.75 @ 8.75% \$3,091.22

Not rated @ 0% \$0.00

Total \$38,713.37

Paid to date \$0.00



applied concepts, inc.

855 E. Collins Blvd
Richardson, TX 75081
Phone: 972-398-3780
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Inside Sales Partner: Mike Scaglione
972-801-4856

QUOTE
2018010

Page 1 of 1

Date: 05/10/18

Reg Sales Mgr: Brian Wong
310-429-0519

Effective From : 05/10/2018

Valid Through: 08/08/2018

Lead Time: 21 working days

Bill To: Atherton Police Dept 83 Ashfield Road Atherton, CA 94027-3897	Customer ID: 940251 Accounts Payable	Ship To: Atherton Police Dept 83 Ashfield Rd Atherton, CA 94027-3800	<i>UPS Ground</i> Sergeant Anthony Kockler
--	--	--	---

Grp	Qty	Package	Description	Wrnty/Mo	Price	Ext Price
1	3	805-0022-00	Dual - 2 Antenna Radar System	36	\$1,995.00	\$5,985.00
Ln	Qty	Part Number	Description	Price	Ext Price	
1	3	200-0998-20	Dual Enhanced Counting Unit, 1.5 PCB		\$0.00	
2	3	200-0996-30	Dual Modular Display,Bright LEDs		\$0.00	
3	6	200-1237-35	Dual Ka Antenna		\$0.00	
4	3	200-0920-00	Dual SL Remote Control w/Screw Latch		\$0.00	
5	3	200-0769-00	25 MPH/40 KPH KA Tuning Fork		\$0.00	
6	3	200-0770-00	40 MPH/64 KPH KA Tuning Fork		\$0.00	
10	3	200-0648-00	Display Sun Shield		\$0.00	
11	3	155-2055-08	Antenna Cable, 8 Ft		\$0.00	
12	3	155-2055-20	Antenna Cable, 20 Ft		\$0.00	
13	3	155-2283-50	CAN/VSS Power Cable		\$0.00	
14	3	200-0820-00	Dual Manual Kit		\$0.00	
15	3	035-0361-00	Shipping Container, Dash Mounted Radar		\$0.00	
16	3	060-1000-36	36 Month Warranty		\$0.00	
17	3	200-1062-00	2015-2018 FI SUV Dash Antenna Mount, Ka Band	\$71.00	\$213.00	
18	3	200-1063-00	2015-2018 FI SUV Remote Display Mount, Ka Band	\$55.00	\$165.00	
19	3	200-1064-00	2015-2018 FI SUV Rear Antenna Mount, Ka Band	\$43.00	\$129.00	
20	3	155-2211-00	Remote Display Interconnect Cable	\$68.00	\$204.00	
Group Total						\$6,696.00

Product	\$6,696.00	Sub-Total:	\$6,696.00
Discount	\$0.00	Sales Tax 8.75%	\$585.90
Payment Terms: Net 30 days		Shipping & Handling:	\$60.00
		Total: USD	\$7,341.90

Vehicle Information:
2018 Ford Interceptor SUV

001

This Quote or Purchase Order is subject in all respects to the Terms and Conditions detailed at the back of this document. These Terms and Conditions contain limitations of liability, waivers of liability even for our own negligence, and indemnification provisions, all of which may affect your rights. Please review these Terms and Conditions carefully before proceeding.



Sales Order # 42371

This quote valid for 30 days.

1140 Old County Road, Ste A
Belmont, CA 94002

Quote Date: 5/10/2018

phone **650-367-1992** | **800-383-2929**
fax **650-367-1995**

Sched Ship Date: 2-3 weeks

Bill To:
TOWN OF ATHERTON
ACCTS PAYABLE, POLICE DEPT
91 ASHFIELD RD
ATHERTON, CA 94027

Ship To:
Atherton Police Dept
Anthony Kockler
650-688-6500
650-752-0506

PO #

Rep: SINGR
Singer@MetroMobile.com

Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
3	EQUIPMENT	Kenwood TK890BK9FMSH1 Remote Mount Mobile Radio -Includes L-846 Factory Assembly Code and KCT-18 Ignition Sense Kit	1,526.00	4,578.00T
1	WSCA	WSCA #02702 30% Discount (Kenwood Products Only)	-1,373.00	-1,373.00T
3	SERVICE-basic	Labor: assemble, program, and bench check TK890	75.00	225.00
1	SHIPPING	Shipping	45.00	45.00

Subtotal \$3,475.00
Sales Tax (8.75%) \$280.44
Total \$3,755.44

MMC Rep Signature

Date

Authorized Purchaser Signature

Date

My Faves

Deals & Promos

Easy Reorder

Why Shop Jet?

Free Shipping Over \$35 & Free Returns Details

Free Shipping Over \$35 & Free Returns Details

jet

CATEGORIES You've earned FREE shipping! Log In | Register

\$0



Search...



\$35

Enter Zip Code



jet Subtotal



\$228.72

Extra Savings

-\$15.24

Search and start saving...

Subtotal

\$213.48

Shipping Fee

\$0.00

Estimated Tax

\$18.15

Order Total

\$231.63

Proceed to Checkout



Pulse - GPSDM700/5800GGT - LTE Multiband/Active GPS Roof Mount Antenna



3



Started \$76.24

\$71.16

Remove

Save for later

\$1.37 off if you opt out of free returns

You've earned FREE shipping!

\$0

\$35

Add a promo code

Apply

("I")

My Faves

Deals & Promos

Easy Reorder

Why Shop Jet?

Free Shipping Over \$35 & Free Returns Details

Social

About Us

Free Shipping Over \$35 & Free Returns Details



Sell on Jet

Jet Affiliates



Search and start saving...

Search...

CATEGORIES



Refer a Friend
Search...

Invite your friends

Log In

Register



Tips, Tricks, and Life Hacks

Jet Blog

Refer a Friend

Invite your friends

Get the Offers

Sign up for our emails

Feedback

Send us your feedback



Copyright © 2018 Jet.com, Inc. | Version: 3.341:341:1525956604853:82499

Version: 3.341:341:1525956604853:82499

[Terms of Use](#) [Privacy Notice](#)

Free Shipping Over \$35 & Free Returns [Details](#)

3

Search...



Rollover to Zoom | Share:

Description

The Pulse/Larsen GPSDM700/5800GGT is a body mount antenna operates from 698 thru 5875 MHz, including LTE. The antenna is ideal for voice, mobile data, Public Safety, WLAN and asset tracking applications. The antenna mount can accommodate up to a 5/8 thick surface. Specific Frequency < 698-960 MHz / 1710-2170 MHz / 2300-2700 MHz / 2400-2 485 MHz / 5150-5875 MHz Gain dBi < 4.5 dBi / 6.5 dBi Amplifier Gain < 30 dB Mobile Antenna Mounting Type < Permanent GPS Included < Yes Cable Length < 17 ft Coaxial Cable Series < RG-58 / RG-58 / RG-174 RF Connectors < SMA Male / RP SMA Male / SMA Male Maximum Power < 100 W / 20 W / 20 W Color < Black Antenna Material < Plastic Item Height < 4.3 in Item Length < 3.5 in Item Width < 4.3 in

Pulse - GPSDM700/5800GGT - LTE Multiband/Active GPS Roof Mount Antenna by Pulse

Write a Review

Free Shipping over \$35 and Free Returns

Started \$76.24

Now \$71.16

Buy 1 \$76.24/ea	Buy 2 \$72.43/ea	Buy 3 \$71.16/ea	Buy 4 \$70.52/ea	>
----------------------------	----------------------------	----------------------------	----------------------------	---

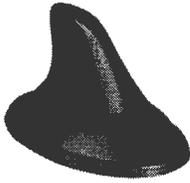
[Update Cart](#)

*\$231.63 TOTAL
W/TAX
5-10-18*

((I))

People also viewed

(9) 77.21 EACH)



Metra 44-UA42
Amplified Roof Mount

\$41.99



Pac Aai-gm12
Auxiliary Audio Input

\$39.16



METRA TM 44UA44
AMPLIFIED ROOF

\$49.34



Reviews

Write a Review

Be the first person to review this item!

Explore more Apple

Find all things Apple in one place.

[Shop Apple Products](#)

More categories to shop



Grocery



Household



Patio & Garden



Luxury Beauty

Get the Jet app

Enjoy fast checkout
with Apple Pay.

1 (855) 538-4323 | help@jet.com | [FAQ](#)

Need help? Let's Chat

Social



Refer a Friend

Invite your friends

Tips, Tricks, and Life Hacks

[Jet Blog](#)

Copyright © 2018 Jet.com, Inc.
Version: r:3:341:1525955706:57306

Manage Mobility by Peak-Ryzex, Inc.
 2555 Marconi Drive, Suite 100
 Alpharetta, GA 30005
 Phone: 888-ASK-PEAK

MANAGE MOBILITY
 by Peak-Ryzex

ATTACHMENT J

SOLD TO: Town of Atherton
SAP Cust#: 0007019079
BILL TO: 0007019079
 Town of Atherton
 91 Ashfield Road
 Atherton, CA 94027
 sherman hall
Net Terms: NT30

SHIP TO: 0007019079
 Town of Atherton
 91 Ashfield Road
 Atherton CA 94027

Shipping Method: US FEDX Standard
 Overnight
 Prepay & Add
FOB Term: Origin

Peak-Ryzex Sales Contact:
 Jackie Toth

Email: jackie.toth@managemobility.com
Reference #: 00273881
Issued On: 5/10/2018
Expires: 6/9/2018

Qty	UOM	Image	Part Number	Description	Unit Price	Extended Price
3	EA		12340025572	CRADLEPOINT, RUGGED, ENTERPRISE-CLASS, MOBILE, 3G/4G LTE MULTI-BAND ROUTER WITH WIFI FOR SPRINT	\$799.99	\$2,399.97
3	EA		12340032831	ANT LOW PROFILE 5IN1 MOSAIC ONLY	\$299.99	\$899.97
3	EA		12340025575	OEM Svcs 3Y ENT CLOUD PRIME	\$249.00	\$747.00

Quote Subtotal \$4,046.94
Shipping & Handling \$77.57
Tax \$295.53
Quote Total \$4,420.04

Note: All Document Currency in USD

Remarks:

This sales quote is an offer for sale conditioned upon Customer's acceptance of the Peak-Ryzex terms and conditions located at: <https://www.peak-ryzex.com/terms-and-conditions> unless there is in place at time of purchase an agreement signed by both parties applicable to the type of product and/or services ordered (in either instance, the "Terms and Conditions"). By signature below and/or receipt of the products and services from Peak-Ryzex, Customer agrees that the Terms and Conditions exclusively govern and control the rights of the parties such that any purchase order or other writing Customer may submit to Peak-Ryzex shall only be for Customer's convenience. Any additional or differing terms whether or not materially different, set forth in any communication from the Customer are hereby expressly rejected.

Please select the choice that best describes your tax-exempt status:

I agree to pay any applicable taxes.

I am tax exempt and agree I will forward any applicable tax-exempt certificates along with this signed quote.

The parties hereby agree that this purchase is governed by the Terms and Conditions.

Customer Signature: _____ Date: _____

Customer Name: _____ PO Number: _____

ATTACHMENT K

ID	Plate	Assigned N	Mileage 6/12/2018
AT-70	6BUF090	SRO/Pool	75,370
AT-74	6LDK088	CAMRY	63,195
AT-77	E1350611	K1	62,195
AT-76	1341936	Decoy/CAR	87,601
AT-78	1374959	CAR 7	74,861
AT-79	1374960	CAR 8	72,980
AT-80	1413531	CAR 3	50,382
AT-81	1413532	CAR 4	34,817
AT-82	7CCJ847	DETECTIVE	57,382
AT-83	1420862	CAR 5	46,832
AT-84	7HAP098	COMMANE	36,144
AT-85	7JJF691	CHIEF	36,019
AT-86	7TTM828	DET. SGT.	22,750
AT-87	1505548	PATROL SU	20,619
AT-172	1505371	CAR 14	8,211
AT-173	1505372	CAR 15	5,203