



Item No. 12 Town of Atherton

CITY COUNCIL STAFF REPORT – CONSENT AGENDA

**TO: HONORABLE MAYOR AND CITY COUNCIL
GEORGE RODERICKS, CITY MANAGER**

FROM: STEVE McCULLEY, CHIEF OF POLICE

DATE: OCTOBER 20, 2021

**SUBJECT: AUTHORIZE THE PURCHASE OF TWO (2) UNMARKED POLICE
VEHICLES; AND DECLARE AS SURPLUS ONE UNMARKED
POLICE VEHICLE**

RECOMMENDATION

- 1) Authorize the purchase of two (2) unmarked 2022 Toyota Camry Hybrid vehicles for a total cost of \$76,840.38, which includes sales tax, tire tax, license, emergency equipment, and installation costs.
- 2) Declare one (1) 2008 Ford Taurus unmarked police vehicle as surplus and authorize the sale via auction.

BACKGROUND

The fleet of vehicles used by the Atherton Police Department (APD) is reviewed on a regular basis to identify those vehicles that need to be replaced due to mileage and wear. The department has a vehicle replacement fund to which annual amounts are contributed such that, when vehicles reach their useful life, funds are available for their replacement.

The previous PD fleet budget request was \$88,585.02 for a Chevy Tahoe PPV to replace a 2014 Ford Interceptor patrol vehicle with approximately 60,532 miles. This request was reviewed and approved in June of 2021.

In July of 2021, an unmarked 2008 Ford Taurus was struck in a hit-and-run collision. The collision caused extensive damage to the vehicle with an estimated cost of \$5,857.42 for repair. The vehicle's total value was estimated at \$2,200.00. Due to repairs being double the vehicle's value, staff recommends this vehicle be sent to auction after the emergency equipment is removed. This recommendation is based on the overall condition of the vehicle, the current value of the vehicle, and the repair cost of the vehicle.

ANALYSIS

New Vehicles

The two (2) unmarked 2022 Toyota Camry Hybrid vehicles will be used for police personnel to use for day to day operations. One vehicle will be used to replace the unmarked 2008 Ford Taurus police vehicle. The second vehicle will be added to the fleet for the addition of the Dispatch/Code Enforcement Hybrid position.

The unmarked 2022 Toyota Camry Hybrid vehicles will be set-up for detective officers and civilian personnel use with emergency lighting, a siren, and communications equipment. The vehicle will be equipped with all necessary equipment for everyday use.

Over the past several years, the Atherton Department of Police has utilized the Ford Police Interceptor (sedan) as the primary unmarked vehicle. The department would like to utilize a hybrid engine option for unmarked vehicles because of reduced fuel costs, fewer emissions, instant torque, and no idling.

The 2022 Toyota Camry Hybrid comes equipped with a 2.5L I-4 DOHC 16-Valve hybrid engine delivering an estimated 44 MPG for city, 47 MPG for highway, and a 620-mile highway cruising range. The hybrid engine uses an internal combustion engine and an electric motor for power, which uses energy stored in batteries. The battery is charged through regenerative braking and by the internal combustion engine. The battery also powers auxiliary loads to reduce engine idling when stopped. Together, these features result in better fuel economy without sacrificing performance.

The 2022 Toyota Camry hybrid comes equipped with several driver safety features, including the following:

- Electronic Stability Control
- ABS and Driveline Traction Control
- Side Impact Beams
- Dual Stage Driver and Passenger Seat-Mounted Side Airbags
- Toyota Safety Sense
- Lane Departure Alert with Steering Assist Lane Keeping Assist and Lane Departure Warning
- Collision Mitigation-Front
- Back-Up Camera

The base purchase price of the 2022 Toyota Camry Hybrid is \$30,799.00. The total cost of a fully equipped unmarked 2022 Toyota Camry is \$38,420.19.

Surplus Vehicle

Unmarked 2008 Ford Taurus Vehicle (Lic# 6BUF090 – 93,112 miles)

This vehicle is in poor condition. In July of 2021, this vehicle was struck during a hit-and-run collision. The collision caused extensive damage to the vehicle with an estimated cost of \$5,857.42 for repair. The vehicle's total value was estimated at \$2,200.00. Due to its age, mileage, and condition, this vehicle has reached its service expectancy as an unmarked police vehicle. This recommendation is based on the overall condition of the vehicle, the current value of the vehicle, and the cost to repair vehicle damage.

Staff recommends that one (1) of the two (2) requested unmarked 2022 Toyota Camry Hybrid vehicles replace this unmarked vehicle at a total cost of \$38,420.19 (including tax, emergency and communications equipment, and installation (see attachments)).

POLICY FOCUS

Staff will use First Capitol Auction to auction off the one (1) unmarked 2008 Ford Taurus vehicle.

FISCAL IMPACT

The total cost of two (2) 2022 unmarked Toyota Camry Hybrid vehicles is \$76,840.38, which includes sales tax, tire tax, license, emergency equipment, and installation. Due to age and condition, none of the equipment from the unmarked 2008 Ford Taurus can be used for one (1) of the 2022 Toyota Camry Hybrid vehicles. All new equipment will be used for the unmarked vehicles.

The Finance Director has confirmed the vehicle replacement fund (Account Number 610-40-57005-040) will support the purchase of the two (2) 2022 Toyota Camry Hybrid vehicles during this current budget cycle.

GOAL ALIGNMENT

This Report and its contents are in alignment with the following Council Policy Goals:

- Goal A – Maintain Fiscal Responsibility
- Goal F – Be Forward-Thinking, Well-Managed, and Well-Planned

PUBLIC NOTICE

Public notification was achieved by posting the agenda, with this agenda item being listed, at least 72 hours prior to the meeting in print and electronically. Information about this item is also disseminated via the Town's electronic News Flash and Atherton Online. There are approximately 1,200 subscribers to the Town's electronic News Flash publications. Subscribers include residents as well as stakeholders – to include, but be not limited to, media outlets, school districts, Menlo Park Fire District, service providers (water, power, and sewer), and regional elected officials.

COMMISSION/COMMITTEE FEEDBACK/REFERRAL

This item ____ has or X has not been before a Town Committee or Commission.

- Audit/Finance Committee (meets every other month)
- Bicycle/Pedestrian Committee (meets as needed)
- Environmental Programs Committee (meets every other month)
- Park and Recreation Committee (meets each month)
- Planning Commission (meets each month)
- Rail Committee (meets every other month)
- Transportation Committee (meets every other month)

ATTACHMENTS

- A. Quote/Vehicle cost breakdown for the 2022 Toyota Camry Hybrid Vehicle
- B. Quote from Priority 1 for emergency equipment installation
- C. Quote from Metro Mobile for radio equipment
- D. Auction Services Agreement with First Capitol Auction, Inc.



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

8/23/2021

Quote ID: 17776

Order Cut Off Date: 4/11/2022

Mr Ken McDonald
Town of Atherton

91 Ashfield Rd

Atherton, California, 94027

Dear Ken McDonald,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

One (1) New/Unused (2022 Toyota Camry (2561) Hybrid SE CVT (Natl),) and delivered to your specified location, each for

	One Unit (MSRP)	One Unit	Total % Savings	Total Savings
Contract Price	\$30,799.00	\$28,598.90	7.143 %	\$2,200.10
Tax (9.3750 %)		\$2,681.15		
Tire fee		\$8.75		
Transportation		\$489.00		
Total		\$31,777.80		

- per the attached specifications. Price includes 2 additional key(s).

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 120716-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Kevin Buzzard
Account Manager
Email: buzzard5150@gmail.com
Office: (626) 457-5590
Fax: (831) 480-8497



GMC

QuickQuoteID: 17776

Name
Mr Ken McDonald

Organization Name
Town of Atherton

Address
91 Ashfield Rd
Atherton California
94027

Upfit uploaded document
Description Name:

There is no attachment

Configured Total MSRP Price	\$30,799.00
Sourcewell Price	\$27,998.90
Total Savings	\$2,800.10
Total % Savings	9.092 %

Pricing	
Quantity	1
Keys Per Unit (2 keys comes standard per unit)	2
No. of Service Manuals	
Base Price	\$28,598.90
Upfit Price	\$0.00
Tax	
Sales Tax Rate, if Non-Exempt	9.3750 %
	\$2,681.15
OR	
Flat Tax Amount	
Total Tire Fee	\$8.75
Transportation	\$489.00
Total	\$31,777.80

Order Cut Off is 4/11/2022

Purchase Order Instructions & Resources

In order to finalize your purchase please submit this purchase packet to your governing body for a purchase order approval and submit your purchase order in the following way:

Email: Fleet@NationalAutoFleetGroup.com

Fax: (831) 480-8497

Mail: National Auto Fleet Group

490 Auto Center Drive

Watsonville, CA 95076

We will send a courtesy confirmation for your order and a W-9 if needed.

Additional Resources

Learn how to track your vehicle: www.NAFGETA.com

Use the upfitter of your choice: www.NAFGpartner.com

Vehicle Status: ETA@NationalAutoFleetGroup.com

General Inquiries: Fleet@NationalAutoFleetGroup.com

For general questions or assistance please contact our main office at:

1-855-289-6572

Vehicle Configuration Options

EMISSIONS	
Code	Description
FE	50 STATE EMISSIONS
PRIMARY PAINT	
Code	Description
1H1	PREDAWN GRAY MICA
PAINT SCHEME	
Code	Description
___	STANDARD PAINT
SEAT TRIM	
Code	Description
EA20	BLACK, FABRIC SEAT TRIM W/SPORT SOFTEX
ADDITIONAL EQUIPMENT	
Code	Description
BD	BLIND SPOT MONITOR W/REAR CROSS TRAFFIC ALERT
PORT INSTALLED OPTIONS	
Code	Description
CF	CARPET & TRUNK MAT SET (TMS)

2022 Fleet/Non-Retail Toyota Camry Hybrid SE CVT (Natl)

WINDOW STICKER

2022 Toyota Camry Hybrid SE CVT (Natl)		
CODE	MODEL	MSRP
2561	2022 Toyota Camry Hybrid SE CVT (Natl)	\$28,915.00
OPTIONS		
FE	50 STATE EMISSIONS	\$0.00
1H1	PREDAWN GRAY MICA	\$0.00
—	STANDARD PAINT	\$0.00
EA20	BLACK, FABRIC SEAT TRIM W/SPORT SOFTEX	\$0.00
BD	BLIND SPOT MONITOR W/REAR CROSS TRAFFIC ALERT	\$600.00
CF	CARPET & TRUNK MAT SET (TMS)	\$259.00
Please note selected options override standard equipment		
SUBTOTAL		\$29,774.00
Advert/ Adjustments		\$0.00
Manufacturer Destination Charge		\$1,025.00
TOTAL PRICE		\$30,799.00
Est City: 44 (2021) MPG		
Est Highway: 47 (2021) MPG		
Est Highway Cruising Range: 620.40 mi		

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Standard Equipment**MECHANICAL**

Engine: 2.5L I-4 DOHC 16-Valve Hybrid -inc: VVT-i intake, VVT-i exhaust, permanent magnet synchronous motor and lithium-ion battery pack
Transmission: Electronic Continuously Variable -inc: normal, ECO, EV and sport drive modes
Engine Auto Stop-Start Feature
Transmission w/Sequential Shift Control
Front-Wheel Drive
3.29 Axle Ratio
Battery w/Run Down Protection
Hybrid Electric Motor
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Sport Tuned Suspension
Electric Power-Assist Speed-Sensing Steering
Single Stainless Steel Exhaust w/Chrome Tailpipe Finisher
13.2 Gal. Fuel Tank
Strut Front Suspension w/Coil Springs
Multi-Link Rear Suspension w/Coil Springs
Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

EXTERIOR

Wheels: 8.0J x 18" Machined Finish Alloy -inc: painted accents
Tires: P235/45R18 AS
Steel Spare Wheel
Compact Spare Tire Mounted Inside Under Cargo
Clearcoat Paint
Body-Colored Rear Bumper
Body-Colored Front Bumper w/Gray Rub Strip/Fascia Accent
Chrome Side Windows Trim and Black Front Windshield Trim
Body-Colored Door Handles
Rocker Panel Extensions
Body-Colored Power Heated Side Mirrors w/Manual Folding and Turn Signal Indicator
Fixed Rear Window w/Defroster
Light Tinted Glass
Variable Intermittent Wipers
Galvanized Steel/Aluminum Panels

Lip Spoiler
Black Grille
Trunk Rear Cargo Access
Auto On/Off Projector Beam Led Low Beam Daytime Running Auto High-Beam Headlamps w/Delay-Off
LED Brakelights
Headlights-Automatic Highbeams

ENTERTAINMENT

Radio: AM/FM Audio System -inc: 7" touchscreen, 6 speakers, Android Auto and Apple CarPlay and Amazon Alexa compatible, USB media port, USB charge port, hands-free phone capability and music streaming via Bluetooth wireless technology, SiriusXM w/3-month All Access trial and Connected Services including Safety Connect w/1-year trial, Wi-Fi Connect w/up to 2 GB within 3-month trial and voice command
Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls and Radio Data System
Window Grid And Roof Mount Antenna
2 LCD Monitors In The Front

INTERIOR

Front Bucket Seats -inc: 8-way power-adjustable driver seat w/power lumbar support and 6-way adjustable front passenger seat
Driver Seat
6-Way Passenger Seat -inc: Manual Recline, Height Adjustment and Fore/Aft Movement
60-40 Folding Bench Front Facing Fold Forward Seatback Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Traction Battery Level, Power/Regen, Trip Odometer and Trip Computer
Power Rear Windows
Wi-Fi Connect with up to 2GB within 3-month trial Mobile Hotspot Internet Access
Leather/Metal-Look Steering Wheel
Front Cupholder
Rear Cupholder
Valet Function
Remote Keyless Entry w/Integrated Key Transmitter, 2 Door Curb/Courtesy, Illuminated Entry, Illuminated Ignition Switch and Panic Button
Remote Releases -Inc: Power Cargo Access and Power Fuel
Proximity Key For Doors And Push Button Start
Cruise Control w/Steering Wheel Controls
Distance Pacing w/Traffic Stop-Go
Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts
Illuminated Locking Glove Box
Driver Foot Rest
Full Cloth Headliner
Urethane Gear Shifter Material
Interior Trim -inc: Metal-Look Instrument Panel Insert and Chrome/Metal-Look Interior Accents
Fabric Seat Trim w/Sport SofTex
Day-Night Rearview Mirror
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Auxiliary Mirror
Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 1 12V DC Power Outlet
Front And Rear Map Lights
Fade-To-Off Interior Lighting
Full Carpet Floor Covering
Carpet Floor Trim and Carpet Trunk Lid/Rear Cargo Door Trim
Cargo Space Lights
FOB Controls -inc: Cargo Access and Windows
Driver / Passenger And Rear Door Bins
Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Systems Monitor
Trip Computer
Outside Temp Gauge
Analog Appearance
Manual Adjustable Front Head Restraints and Fixed Rear Head Restraints
Front Center Armrest and Rear Center Armrest
Seats w/Leatherette Back Material
2 Seatback Storage Pockets
Perimeter Alarm
Engine Immobilizer
1 12V DC Power Outlet
Air Filtration

SAFETY

Cruise Control-Steering Assist
Electronic Stability Control (ESC)
ABS And Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Toyota Safety Sense (TSS) 2.5+

Lane Departure Alert (LDA) w/Steering Assist Lane Keeping Assist
Lane Departure Alert (LDA) w/Steering Assist Lane Departure Warning
Collision Mitigation-Front
Driver Monitoring-Alert
Safety Connect with 1-year trial Emergency Sos
Tire Pressure Monitor System (TPMS) Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Curtain 1st And 2nd Row Airbags
Airbag Occupancy Sensor
Driver And Passenger Knee Airbag and Rear Side-Impact Airbag
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Back-Up Camera

Estimate



Priority 1 Public Safety Equipment Installation Inc.

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Date	Estimate #
8/31/2021	3147

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
Camry Detective's	Net 30	Marc

Item	Description	Qty	Total
5045	Blue Sea 4 gang fuse block	1	28.00T
PRI-KIT	Wire harness-Relays, diodes, connectors, hardware etc.	1	250.00T
UHF2150A	Whelen headlight flasher. Positive / Negative.	1	57.51T
C3100U	Code 3 100w siren speaker with universal mounting bracket	1	181.65T
EMPS2STS3R	Sound Off Mpower red stud mount (mounted in windshield)	1	105.70T
EMPS2STS3B	Sound Off Mpower blue stud mount (mounted in windshield)	1	105.70T
PMP2WSSSB	Window shroud kit for Mpowers	2	0.00T
EGHST1 J-12	Sound Off bracket mount Ghost Light, RED/BLUE (mounted on rear deck)	2	200.00T
EGHST2 J-12	Sound Off surface mount Ghost Light, RED/BLUE (mounted in grill)	2	200.00T
CM-708	Grill light brackets	2	90.00T
BETA112R	Whelen Beta remote siren amp with PA functions. PA sold seperate.	1	265.00T
Toggle	On / off toggle switch.	1	8.50T
SC-1902	Momentary button for airhorn	1	6.75T
N-TYCAMN1-18N-HG	Single drawer gun box with combo lock for 2020 Camry	1	1,577.00T
Labor	Install emergency equipment and customer provided radio.	1	2,000.00T
Freight	Freight	1	235.00T
Subtotal			\$5,310.81
Sales Tax (9.875%)			\$524.44
Total			\$5,835.25



1140 Old County Road, Suite A
Belmont, CA 94002-3919

phone **650-367-1992** | **800-383-2929**
fax **650-832-1943**

ATTACHMENT 3

Sales Order # 45652

This quote valid for 30 days.

Quote Date: 8/23/2021

Sched Ship Date: 3-4 weeks

Bill To:
TOWN OF ATHERTON
ACCTS PAYABLE, POLICE DEPT
91 ASHFIELD RD
ATHERTON, CA 94027

Ship To:
Atherton Police Dept
Ken MacDonald

PO #

Rep: SINGR
Singer@MetroMobile.com

Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
1	EQUIPMENT	Kenwood NX-5800BK UHF Mobile Radio	735.00	735.00T
1	OTHER	5AHM Handheld Control Head Package	1,322.00	1,322.00T
1	OTHER	KCT-46 Ignition Sense Kit	14.00	14.00T
1	SERVICE	Labor: L-5029 Factory Assembly Code	75.00	75.00
1	SERVICE-basic	Labor: assemble, program, bench check, configure ignition sense kit	125.00	125.00
1	NASPO	NASPO #02702 30% Discount (Kenwood Products Only)	-621.00	-621.00T

Subtotal \$1,650.00

Sales Tax (9.375%) \$135.94

Total \$1,785.94

MMC Rep Signature

Date

Authorized Purchaser Signature

Date